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SUSTAINABLE
**WATER &
ENERGY**
SOLUTIONS
NETWORK

Eductrade specializes in
project development of **social infrastructure**
focussing on healthcare, education and water management.

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Social Infrastructure

Healthcare + Education + Water Management

Consultancy

- Capacity building.
- Institutional strengthening.
- Design and implementation of public policies.
- Monitoring and Evaluation of projects and programmes.
- Development and delivery of training programs.

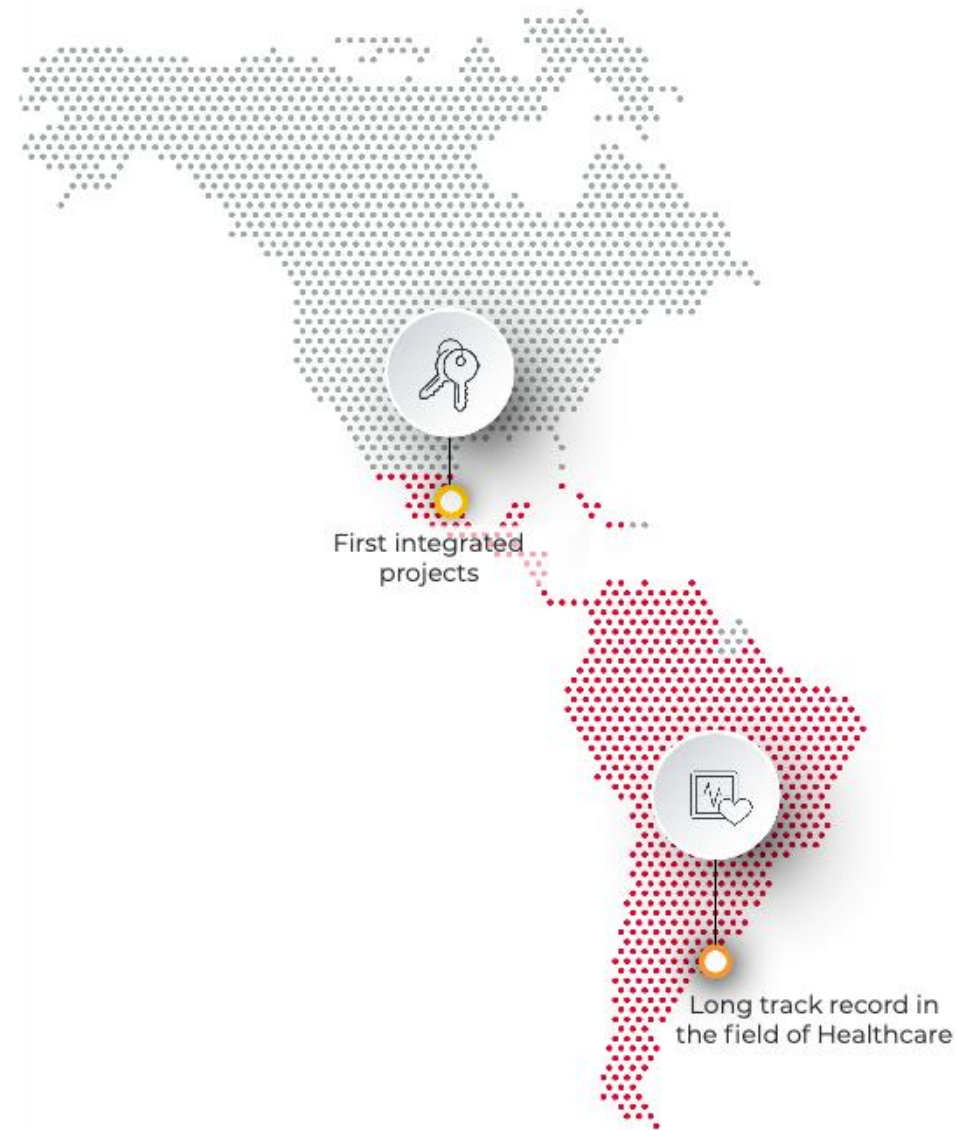
Turnkey Projects

- Design & Construction.
- Finance.
- Equipment.
- Capacitation.
- Commissioning.

Services

- Equipment maintenance.
- Infrastructure maintenance.
- Equipment operation.
- Project management.

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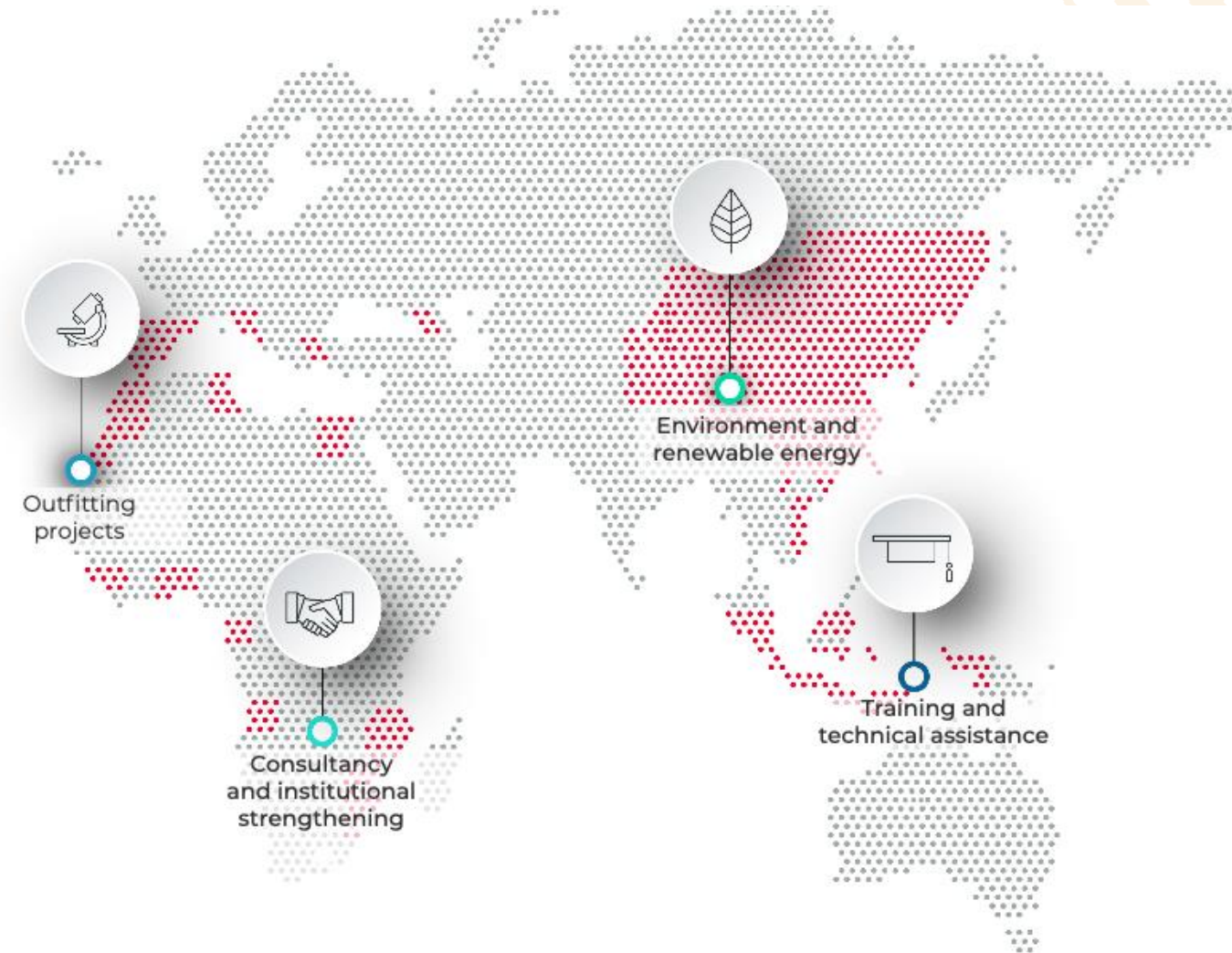


9
Offices

31
Countries

151
Members of staff

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5
Sectors

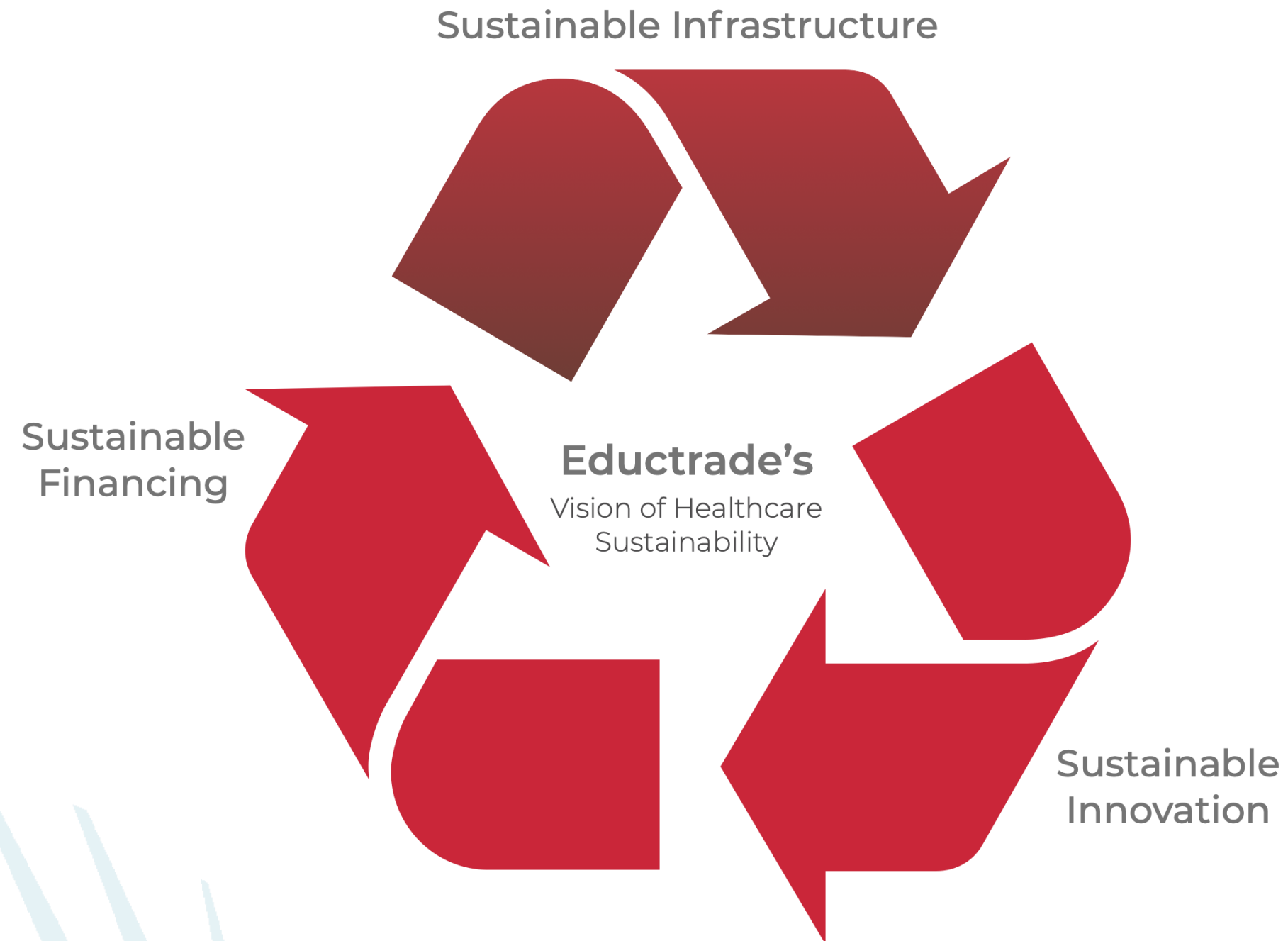
227
Projects

1.6
Billion euros



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Eductrade believes sustainability in healthcare is dependent upon satisfying the current needs of the population without compromising the ability of future generations to meet theirs.





SUSTAINABLE INFRASTRUCTURES

- Green building design.
- Energy efficiency.
- Alternative energy generation.
- Waste treatment.
- Water management.



SUSTAINABLE INNOVATION

- State of the art facilities & equipment.
- Knowledge transfer.
- Operating cost reduction.
- Reduction of hospital stay.
- Capacitation.



SUSTAINABLE FINANCE

- Debt cost reduction.
- New models for innovative and blended forms of financing.
- Significantly supplemented funds.
- Finance stability.

Eductrade's Vision of Healthcare Sustainability

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Maternity Hospital – Province of Cordoba, Argentina

€67.45M financing package



Sustainable metrics

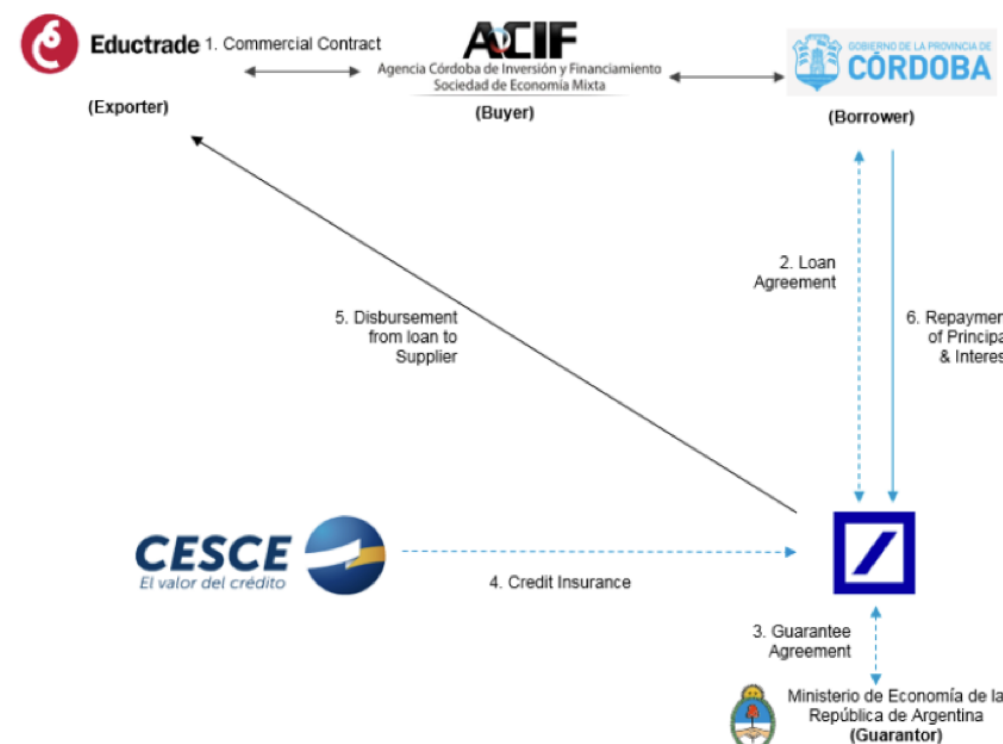
- Beneficiaries: +600,000
- Facility surface: 14,300 m2
- Expected new borns: 4,500 / year
- New-borns ICUs: x2
- Incubators: 50
- In-patient beds: +150
- Operating rooms: 5

Project overview

- The Project consist in the turn-key construction and equipment of a new Maternity Hospital in the province of Cordoba, Argentina, aimed to provide the highest standards of care for mothers during the pregnancy period, deliver, and post-partum attention. The hospital is linked to the university of Cordoba, where future doctors can also be lectured.
- The hospital benefits a population of over 600,000 citizens, replaces the existing infrastructure which is over 100 years old, tripling the size of the current facilities. It is the most relevant Maternity in the country after those of Buenos Aires.
- Based on the fact that this project is public sponsored, Eductrade has optimized affordable basic infrastructure with high quality New-borns UCIs, video operating rooms, bone densitometry cells, and other state-of-the-art facilities within the same hospital, to the extend that this is has become a flag-ship project for the current administration or Cordoba
- Access to a quality medical service is a fundamental human right, particularly if is affordable for all its citizens.

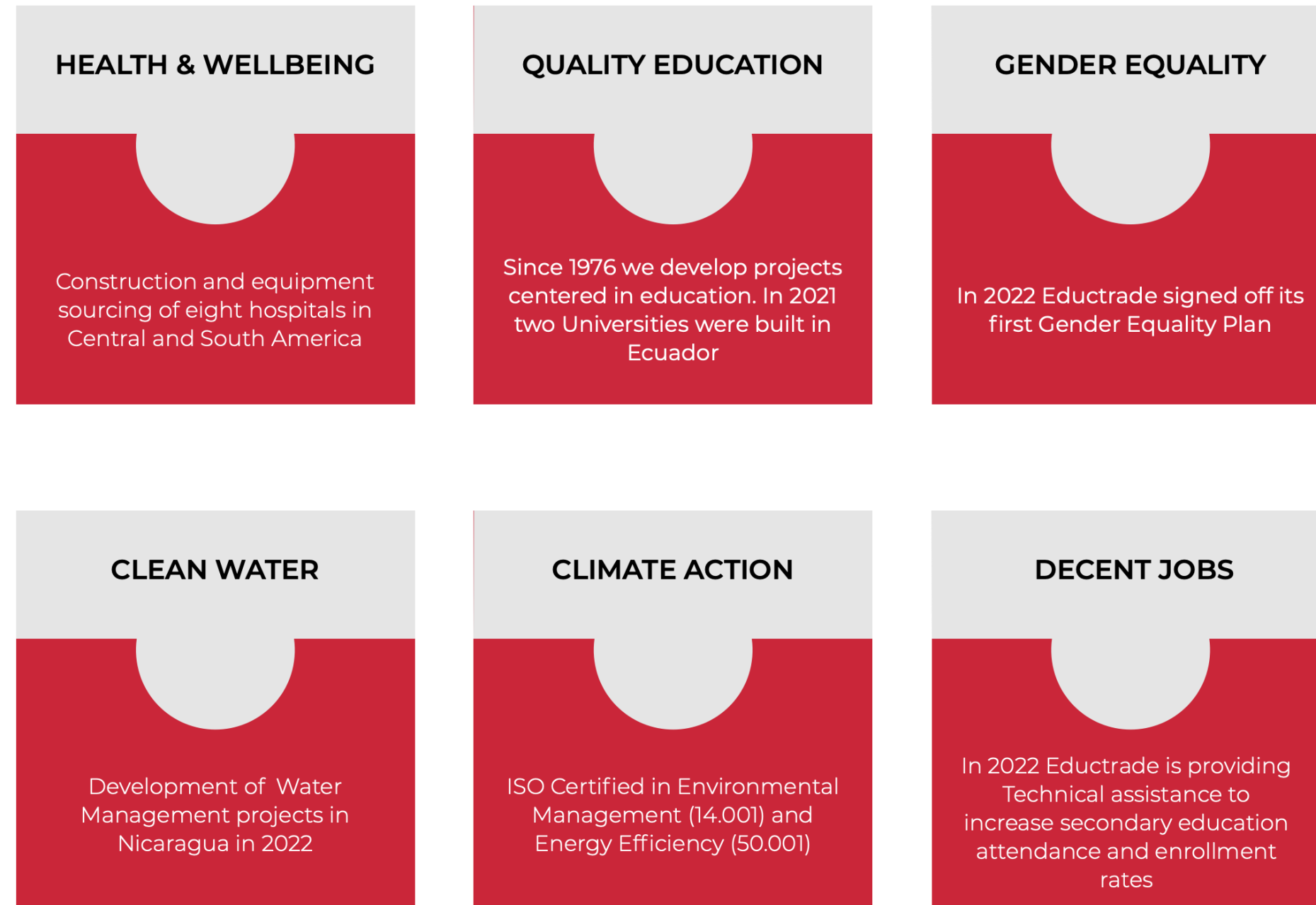
Financial overview

- In 2018, the Agencia Cordoba de Inversión y Financiamiento – Sociedad de Economía Mixta (A.C.I.F. S.E.M.) called for an international tender to build up a long-time waited maternity in the Province of Cordoba.
- Eductrade, S.A., a long standing IPB client of DB Spain, approached the STEF Madrid team seeking financial support. Eductrade picked DB because of the Bank's positioning in Argentina in arranging solutions for the sovereign, together with the fact that STEF was already arranging ECA deals with both the Republic and the Province of Cordoba.
- ACIF-SEM considered that the best proposal for both the construction and the financing was the package Eductrade+DB, and awarded us. In April 2020 we declared the effectiveness of the financial package formed by (i) a CESCE Buyer Credit facility, and (ii) a complementary Commercial Loan for 100% of the project amount.
- The effectiveness of the financing took place at the peak of the first wave of Covid-19 a period of time where Argentina was restructuring its market debt. Despite the market circumstances, the relevance and impact of the project were critical factors to allow starting operations.



Social Footprint

The 2030 UN Agenda for Sustainable growth defined 17 objectives linked to sustainability and Eductrade is currently developing projects which coincide with six of them:



At Eductrade we define it as **Social Footprint**

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Social Footprint



30,648

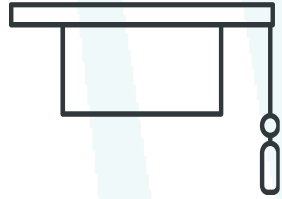
Hospital beds

3,100,000

Patients

268

Medical departments



72,000

Teachers trained

3,000,000

Students benefited

125

Specialized workshops



25%

Self-sufficiency in hospitals



13,000,000

People benefited from
Healthcare Centers

210

Modules and training manuals

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“Our higher level of commitment is also reflected by the company’s certification in quality management, compliance, environmental management and energy efficiency systems.”



GA - 2019 / 0235



GE - 2019 / 0033



ER - 0050 / 2005



GS - 0009 / 2021



SI-0089/2021





“Over forty years contributing towards social development”



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