

Strengthening Capacity in developing bankable transport infrastructure projects for enhanced connectivity

Training-workshop for policy-makers from Landlocked Developing Countries and Transit Countries

Role of Multi-lateral Development Banks in developing and financing bankable transport
infrastructure projects

experiences and best practices

Habib Ansari
Head of Alternative Development
Finance
Department of Strategy & Transformation

7 April 2021



ISDB'S NEW BUSINESS MODEL

Focus on Three
KPIs

Domestic
Economic
Value Add

Number of
Quality Jobs

Net Resources
Transfer

SUPPLY SIDE STRATEGY

The Three Guiding Principles

Public Finance

Use sovereign financing **only when needed**

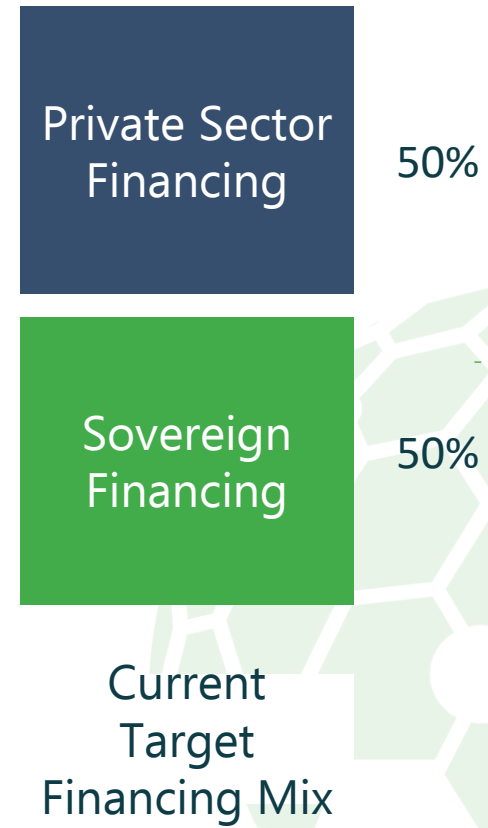
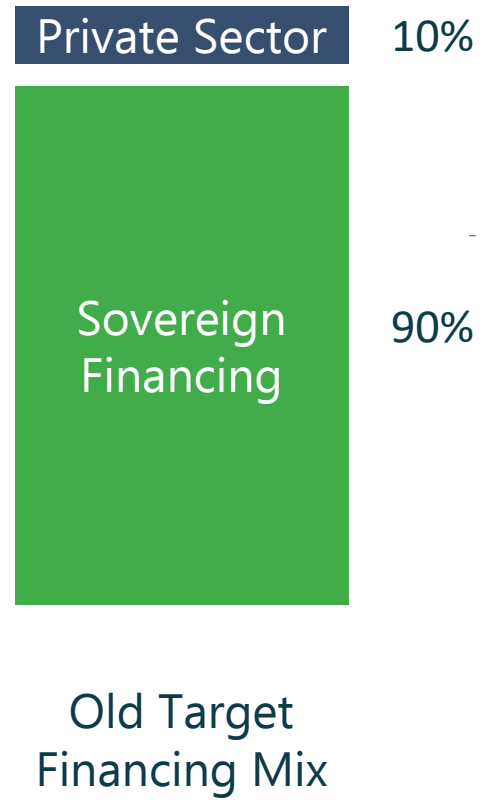
Private Finance

Catalyze domestic and international private sector investment

Concessional Finance

Amplify ODA impact with **innovative** approaches

FOCUS SHIFT



IsDB's REGIONAL SUPRANATIONAL INFRASTRUCTURE ENTITY (RISE) (1/4)

RISE (WHAT)

- The flagship IsDB New Business Model Financing Strategy
- Joint Venture between regional governments & IsDB [Hamburg Principle]

RISE Model Roll Out



- RISE Gabon is operational since 2020 with \$2.1 billion projects
- 10 MCs : Ongoing discussions and MoU signed
- 3 Landlocked Countries



IsDB's REGIONAL SUPRANATIONAL INFRASTRUCTURE ENTITY (RISE) (2/4)

RISE (WHAT)

- The **flagship** IsDB New Business Model Financing Strategy
- **Joint Venture** between regional governments & IsDB [Hamburg Principle]

Create Livelihoods & Markets (WHY)

- Link local economy with **Global Value Chains**
- **Address market failures** with upstream capacity building
- Implement **strategic industry upgrading** projects



IsDB's REGIONAL SUPRANATIONAL INFRASTRUCTURE ENTITY (RISE) (3/4)



RISE (WHAT)

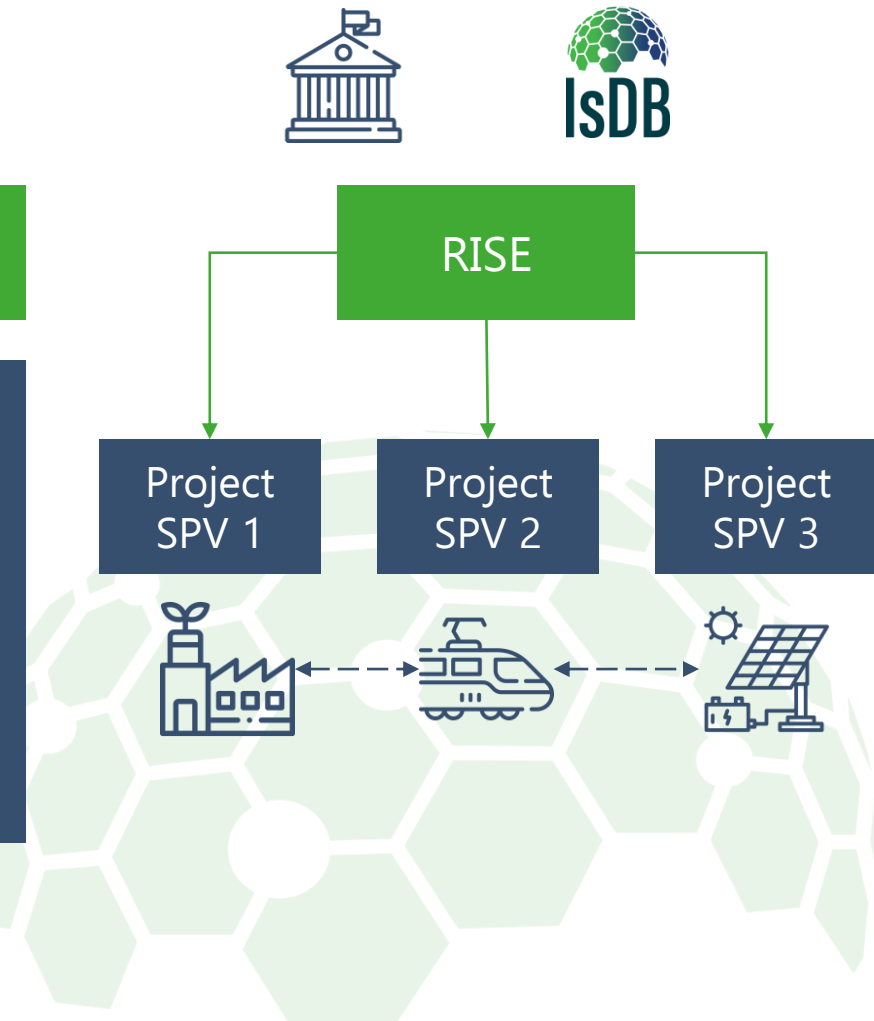
- The **flagship** IsDB New Business Model Financing Strategy
- **Joint Venture** between regional governments & IsDB [Hamburg Principle]

Create Livelihoods & Markets (WHY)

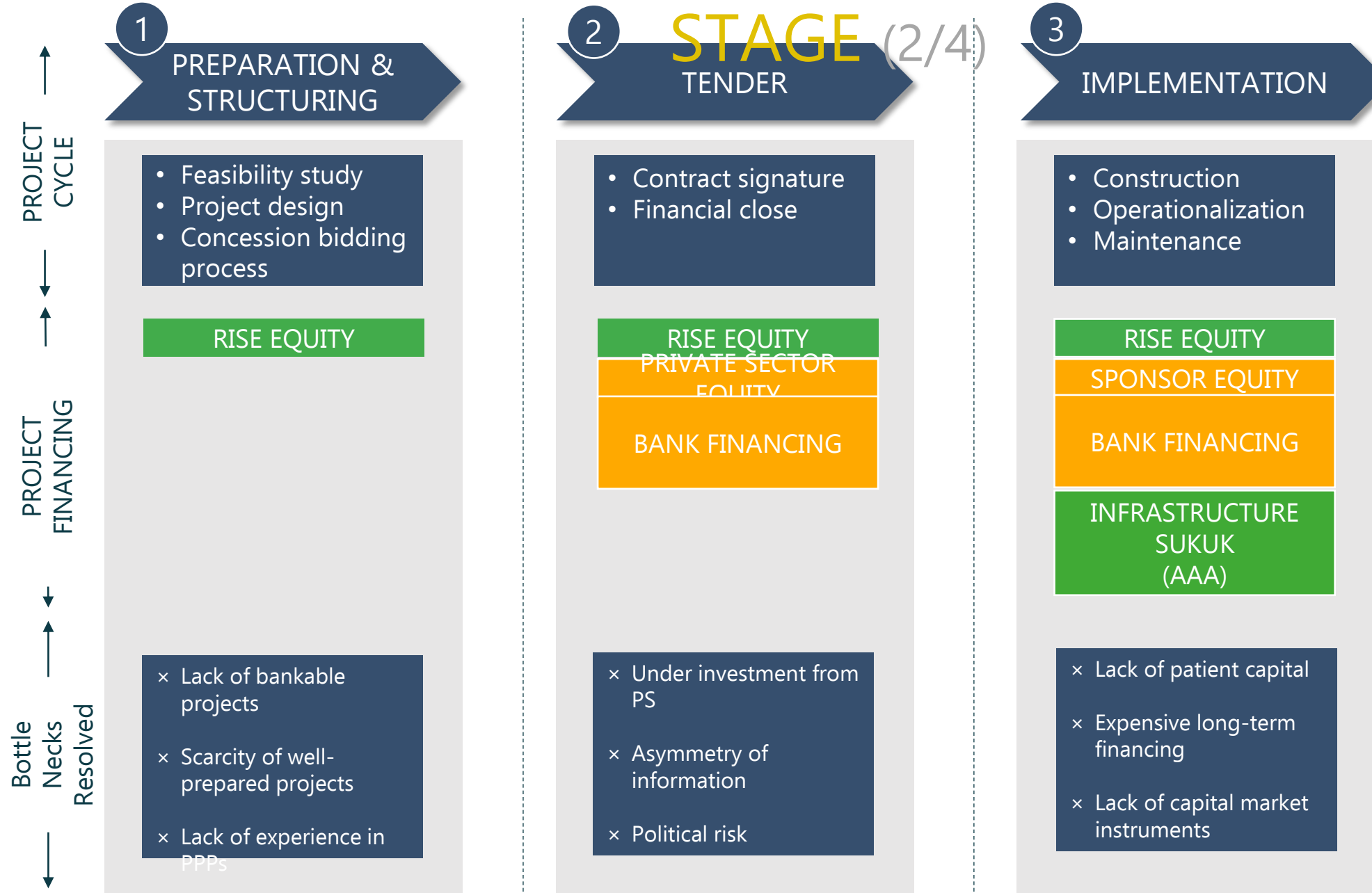
- Address **market failures** with upstream capacity building
- Implement **strategic industry upgrading** projects
- Link local economy with **Global Supply Chains**

Unlock Private Investments (HOW)

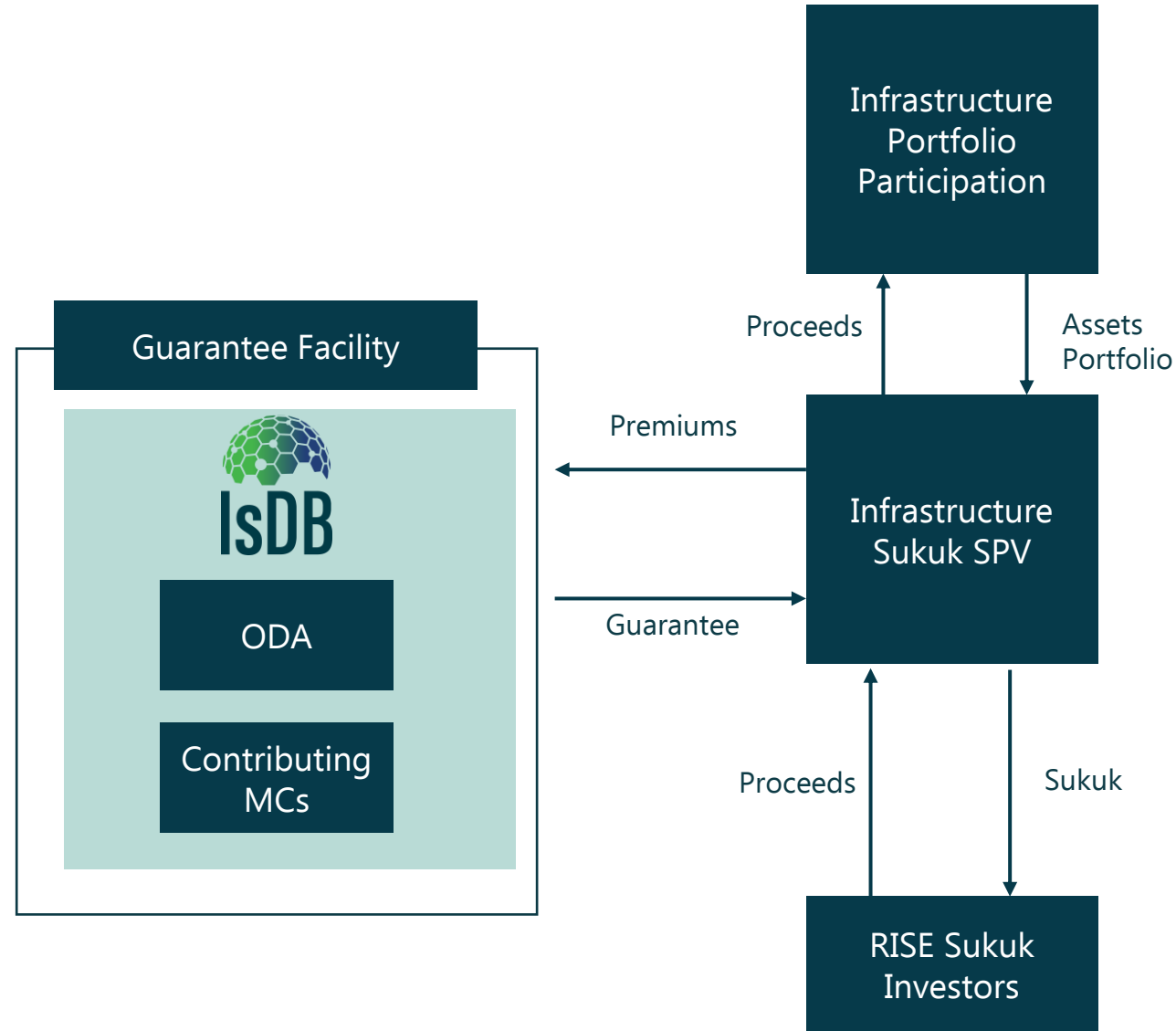
- Create **revenue streams** for the supply chain projects
- Mobilize finance from **capital markets**
- Provide **blended de-risking** instruments



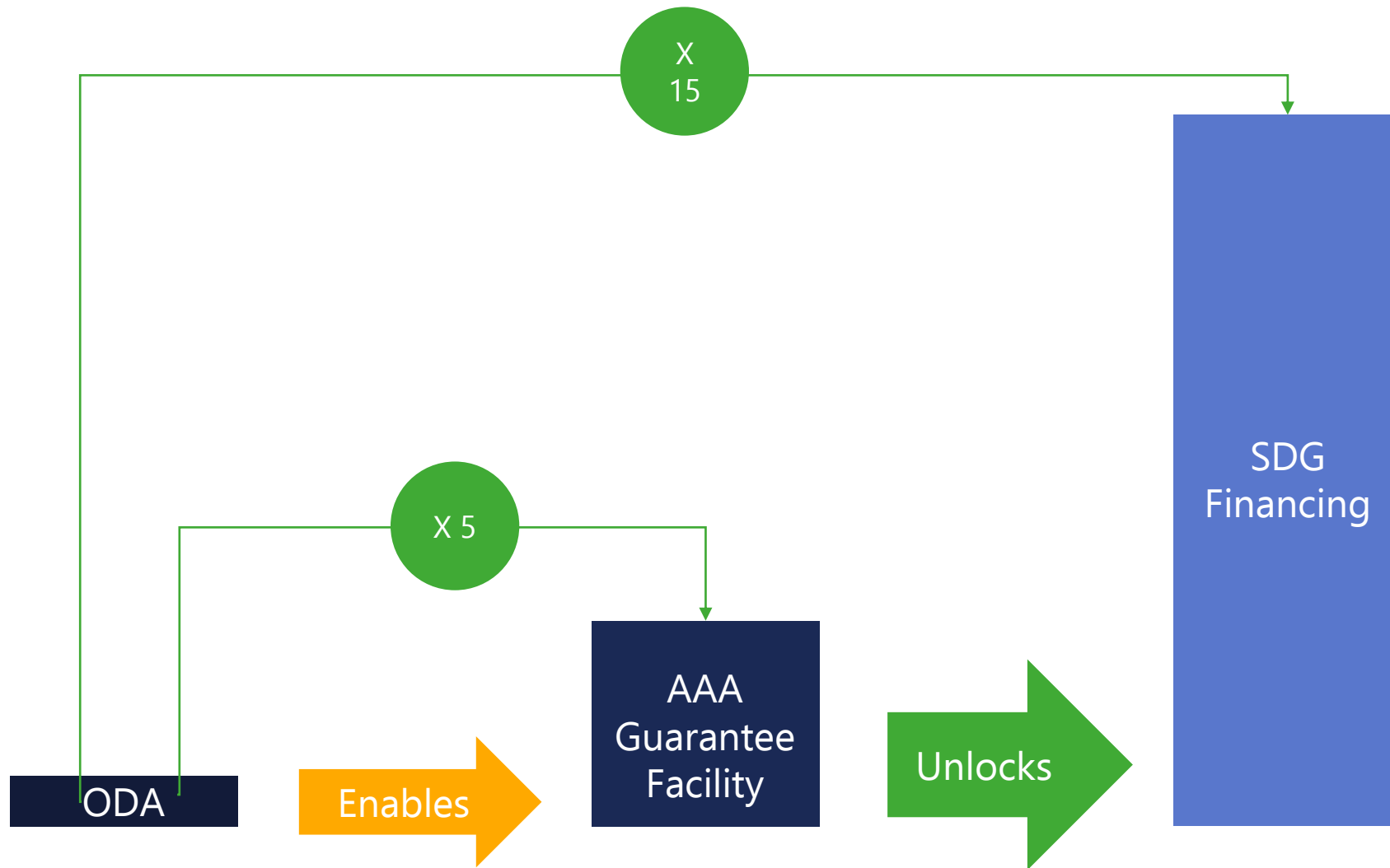
ZOOM ON FUNDING PER PROJECT DEVELOPMENT



DERISKING & INFRASTRUCTURE SUKUK ISSUANCE(3/4)



INNOVATIVE ODA LEVERAGE



VALUE PROPOSITION

1. No cash contribution from ODA
2. Guarantee is low risk and unlikely to be called
3. Unlocks 15X SDG financing

Thank You

Habib Ansari
Head of Alternative Development Finance
Department of Strategy & Transformation

Mansari@isdb.org

