

Transfer Prices: Ecuadorian experience

2007 - 2017



The importance of TP in Ecuador

Underdeveloped economy: importer of capital

High risk of overvaluing payments

Intangibles

Intragroup services

Financial services

Etc

Erosion tax base

The importance of TP in Ecuador

Underdeveloped economy: exporter of raw material

→ High risk of undervalue revenues

→ Arms leight is not observed

→ Triangulation

→ Transfer of benefits

Erosion
tax base



The importance of TP in Ecuador

Transfer Princin glosses in Ecuador

FY 2005

USD 229.34
MILLIONS

FY 2006

USD 78.94
MILLIONS

FY 2007

USD 65.18
MILLIONS

FY 2008

USD 132.01
MILLIONS

FY 2009

USD 142.33
MILLIONS

FY 2010

USD 79.90
MILLIONS

The importance of TP in Ecuador

Transfer Princin glosses in Ecuador

FY 2011

USD 4.91
MILLIONS

FY 2012

USD 4.99
MILLIONS

FY 2013

USD 4.06
MILLIONS

The importance of TP in Ecuador

Economic transfers with related parts of
the exterior

FY 2014

USD 5,262.59
MILLIONS

FY 2015

USD 3,217.34
MILLIONS

The importance of TP in Ecuador

Number of employees (national)

	2007	2017
MAIN OFFICE	5	9
QUITO's OFFICE	7	14
GUAYAQUIL's OFFICE	6	14
CUENCA's OFFICE	3	3

Disadvantages found in the TP process in Ecuador:

Limited access to international databases

Few comparable Latin American companies in the region

There is no defined risk matrix

Usefulness of the UN manual:

Organizational structure for the TP Unit

Building Team Capability

Comparability Analysis Process

Country practices

Thank you very much for your attention

