

PORTUGUESE ELECTRIC MOBILITY PROGRAM

SEOUL MARCH 17, 2010

PRESENTATION FOR UN FORUM ON CLIMATE CHANGE MITIGATION, FUEL EFFICIENCY AND SUSTAINABLE URBAN TRANSPORT

TABLE OF CONTENTS

- ❑ The Starting Point
- ❑ Energy Strategy
- ❑ Integrated Strategy
- ❑ Electric Mobility Model
- ❑ Conclusions

THE STARTING POINT

THE NEED FOR A NEW PARADIGM



The starting point

- ❑ **Energy: oil-based economy; increasing oil prices**
(transportation accounts for 38% of final energy consumption per sector)
- ❑ **Environment: CO2 emissions**
(more than 34 % of CO2 emissions in Europe come from transport sector)
- ❑ **Productivity and quality of life: traffic congestion**
(10% of roads are daily congested; annual cost amounts to almost 2% GDP)

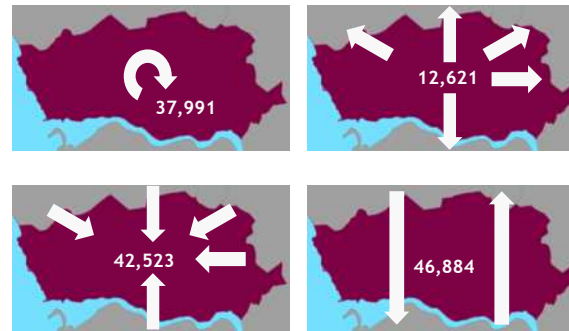


The future

- ❑ New vision of mobility, new solutions and applications
- ❑ Integrated systems (users-transportation-infrastructure-territory)

THE STARTING POINT

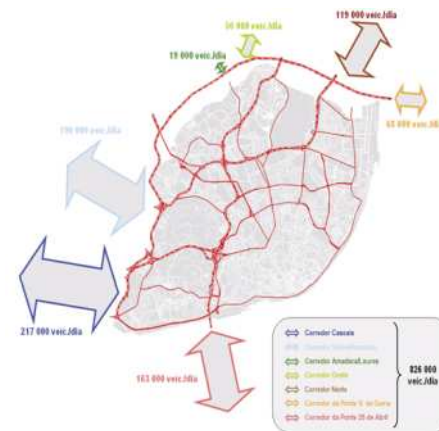
MOBILITY PROFILE IN THE MAIN URBAN AREAS IN PORTUGAL



Between 7:30 a.m. and 9:30 a.m.
Source: CMPorto

➔ 130,000 daily courses with average 70% cars with single user and 23% driver + 1 passenger

Greater Oporto population travels daily an average distance of **12.5 km** (one way)



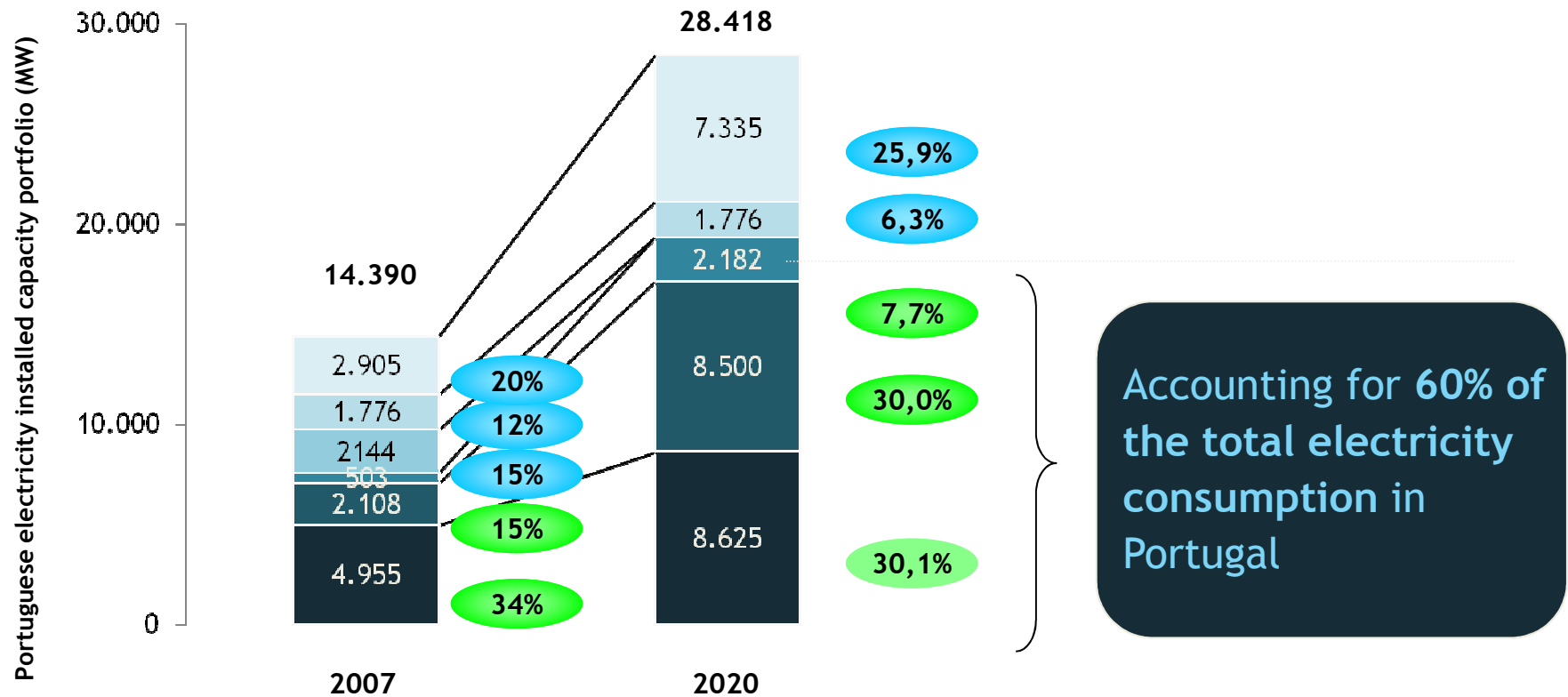
Source: Lisboa, O Desafio da Mobilidade (CM Lisboa)

➔ 826,000 vehicles enter or cross Lisbon daily

Average daily distance travelled by car in **Lisbon** : **28 km** (one way)

ENERGY STRATEGY

2007-2020 OBJECTIVE : TO INCREASE INSTALLED CAPACITY BY 100%



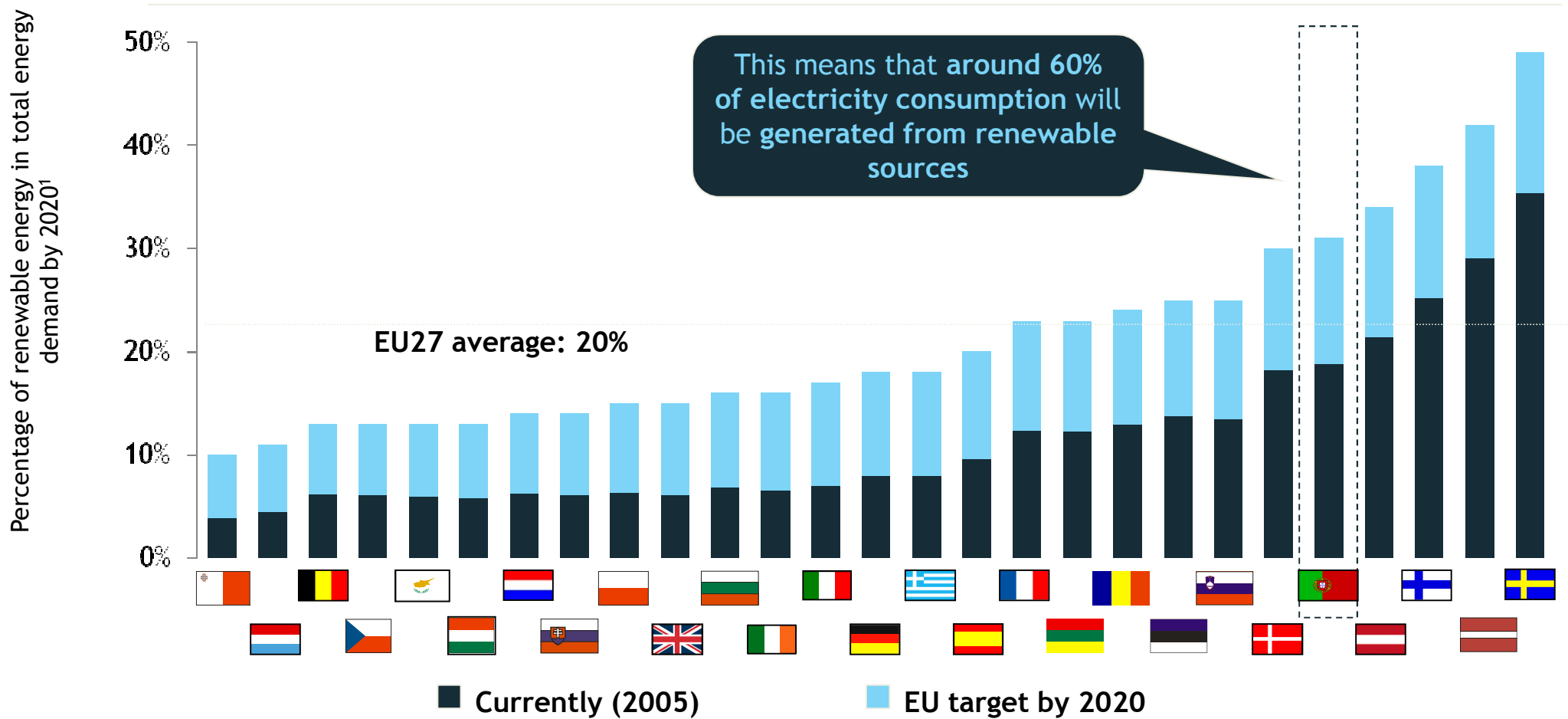
Hydro
 Wind
 Other renewables¹
 Fuel
 Coal
 Natural gas

xx% Technology share (in MW)
 xx% Technology share of renewables (in MW)

1. Biomass, solar, wave, biogas e microgeneration
 Source: MEI; DGE; REN

ENERGY STRATEGY

2007-2020 OBJECTIVE : TO LEVEL WITH THE MOST AMBITIOUS RENEWABLES TARGET IN THE EU27 (55% ABOVE EU27 AVERAGE)



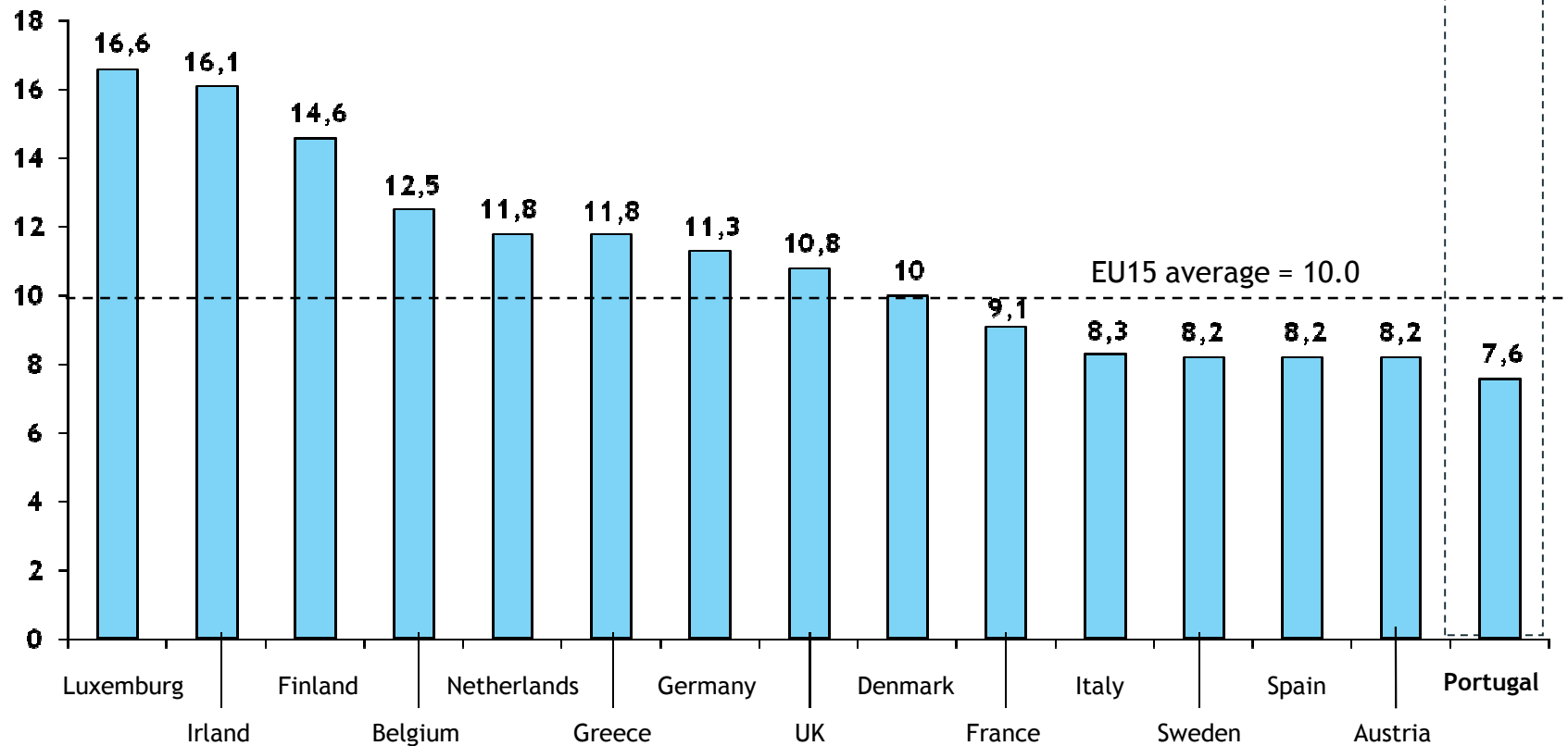
1. Including electricity consumption, fuel for transportation and different sources of primary energy used by industrial and household heating and cooling applications
 Source: MEI

ENERGY STRATEGY

2007-2020 OBJECTIVE : TO LEVEL WITH THE MOST AMBITIOUS CO2 TARGET PER CAPITA IN THE EU
(24% BELOW EU15 AVERAGE)

CO2 emissions targets per capita in EU (2010)

ton CO2 eq. / capita



INTEGRATED STRATEGY

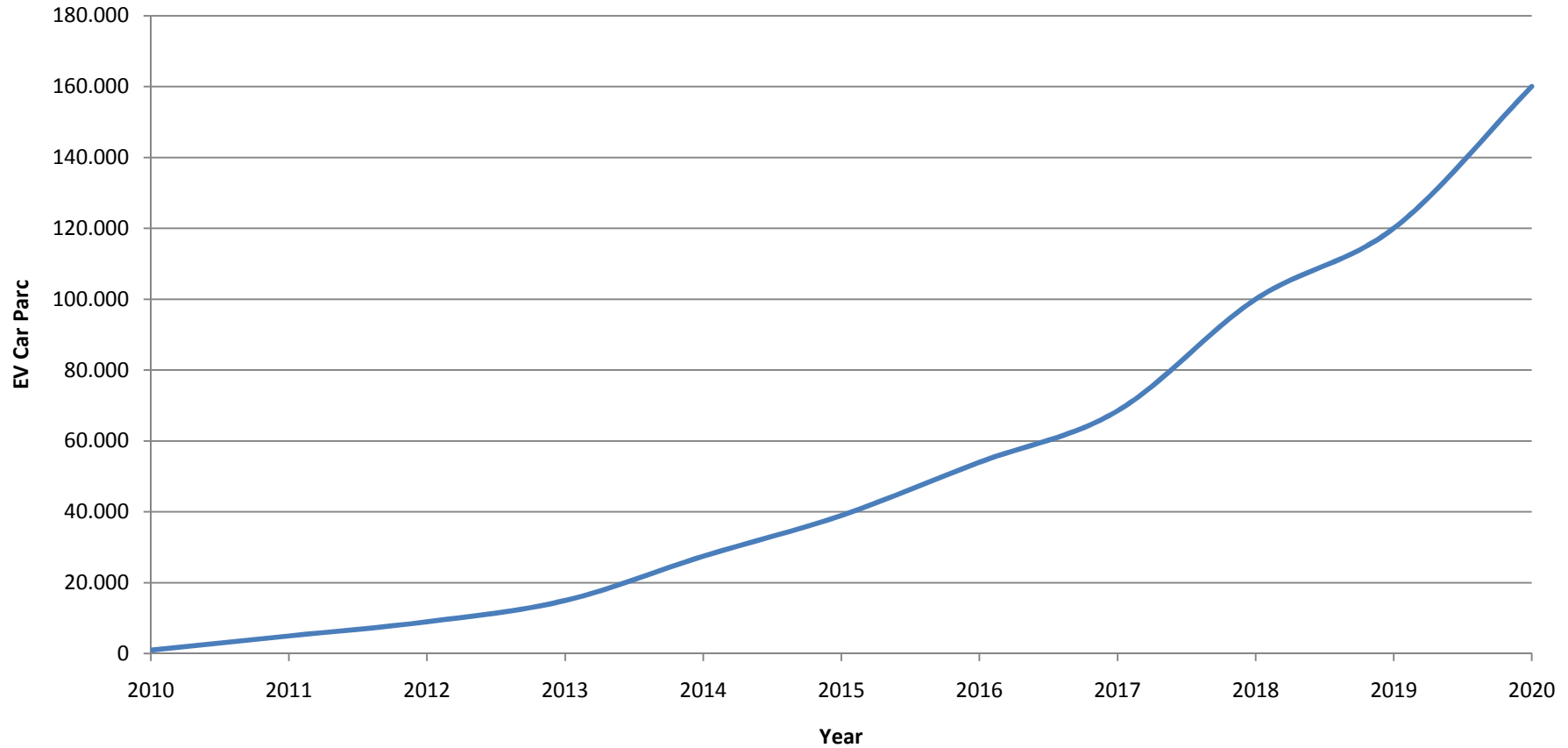
RENEWABLES AND ELECTRIC CARS ARE COMPLEMENTARY MODELS

- With a modern electrical distribution infrastructure the main challenge lies in vehicle and grid interface
- EVs widespread use will enable better dimensioning of the electricity generation system and better accommodation of renewables production
- Focus on night-charging as well as on distributed generation based on wind and PV solar power



INTEGRATED STRATEGY

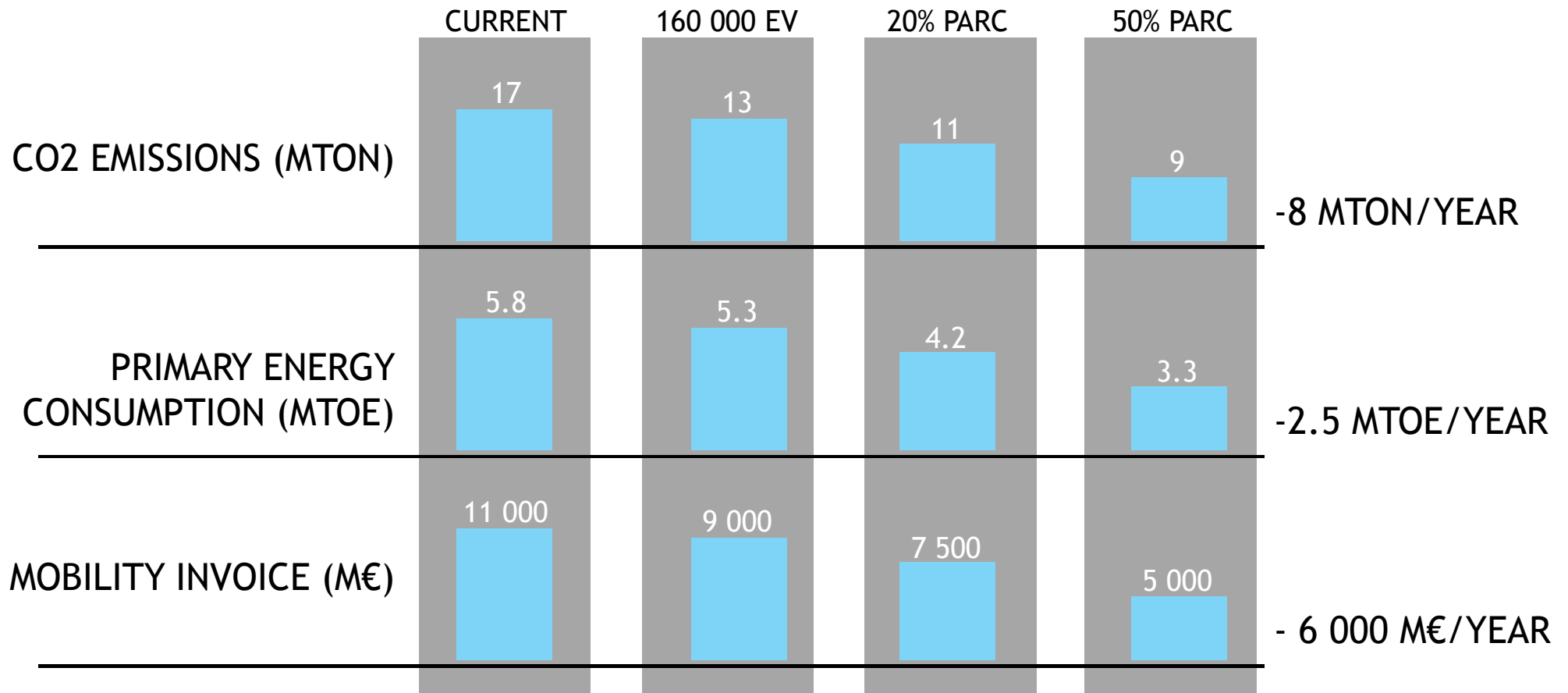
EV CAR PARK EVOLUTION FORECAST



Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
EV	1.000	5.000	9.000	15.000	27.500	39.000	54.000	68.500	100.000	120.000	200.000

Source: Inteli / Roland Berger Strategy Consultants

INTEGRATED STRATEGY TOWARDS SUSTAINABLE MOBILITY



INTEGRATED STRATEGY ECONOMIC IMPACT

Target 2020



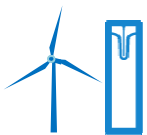
VEHICLES



BATTERIES AND
POWERTRAINS



INFORMATION
TECHNOLOGIES



ENERGY SYSTEMS AND
CHARGING NETWORKS



BUSINESS AND SERVICE
MODEL

R&D / ENGINEERING

TECHNOLOGICAL
DEVELOPMENT AND
INNOVATION

STRUCTURAL
CONDITIONS

INVESTMENT
ATTRACTION

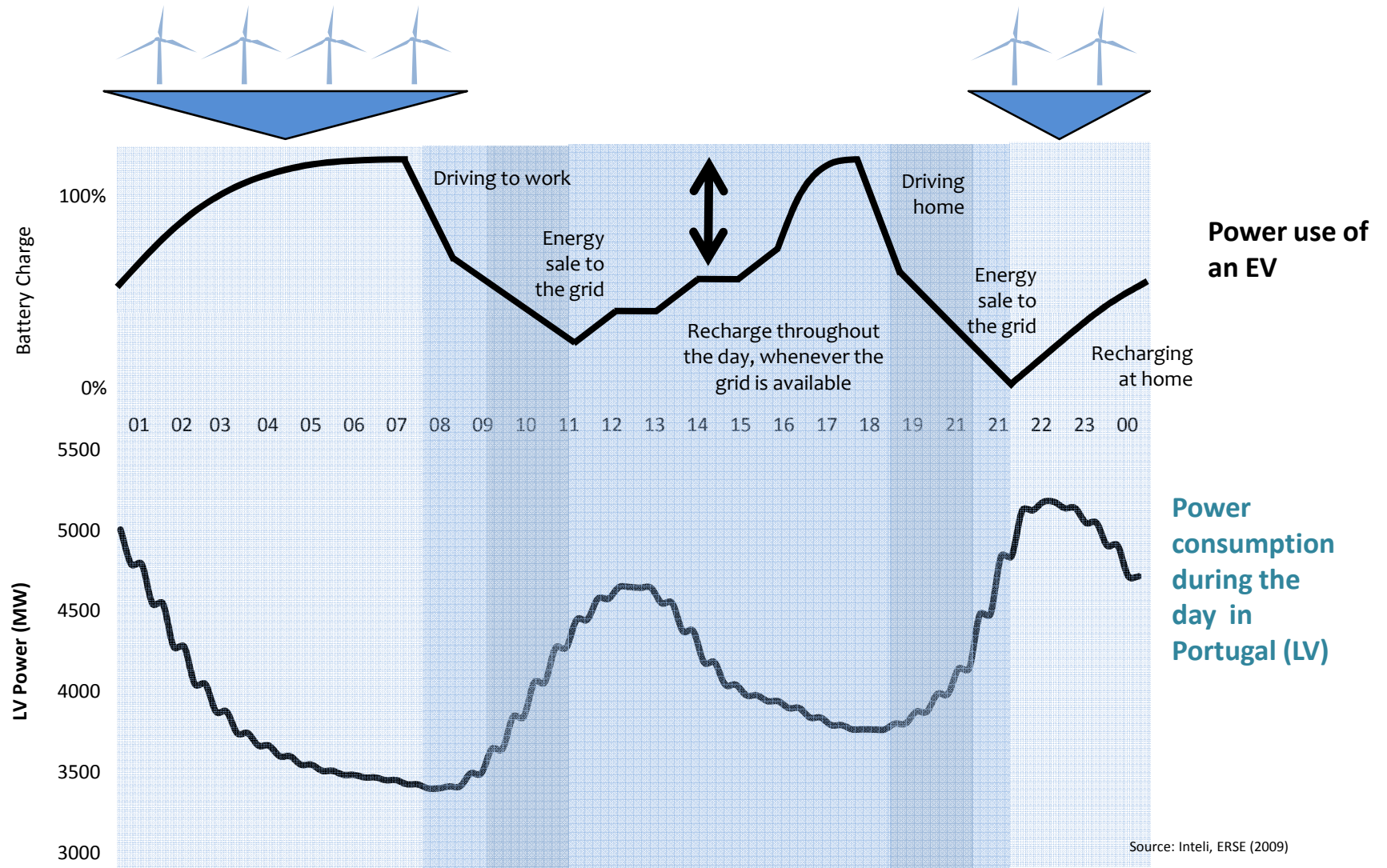
QUALIFIED
EMPLOYMENT
3000 NEW JOBS

VALUE
500 M€ GVA

ECONOMIC ACTIVITY
1000 M€ BV

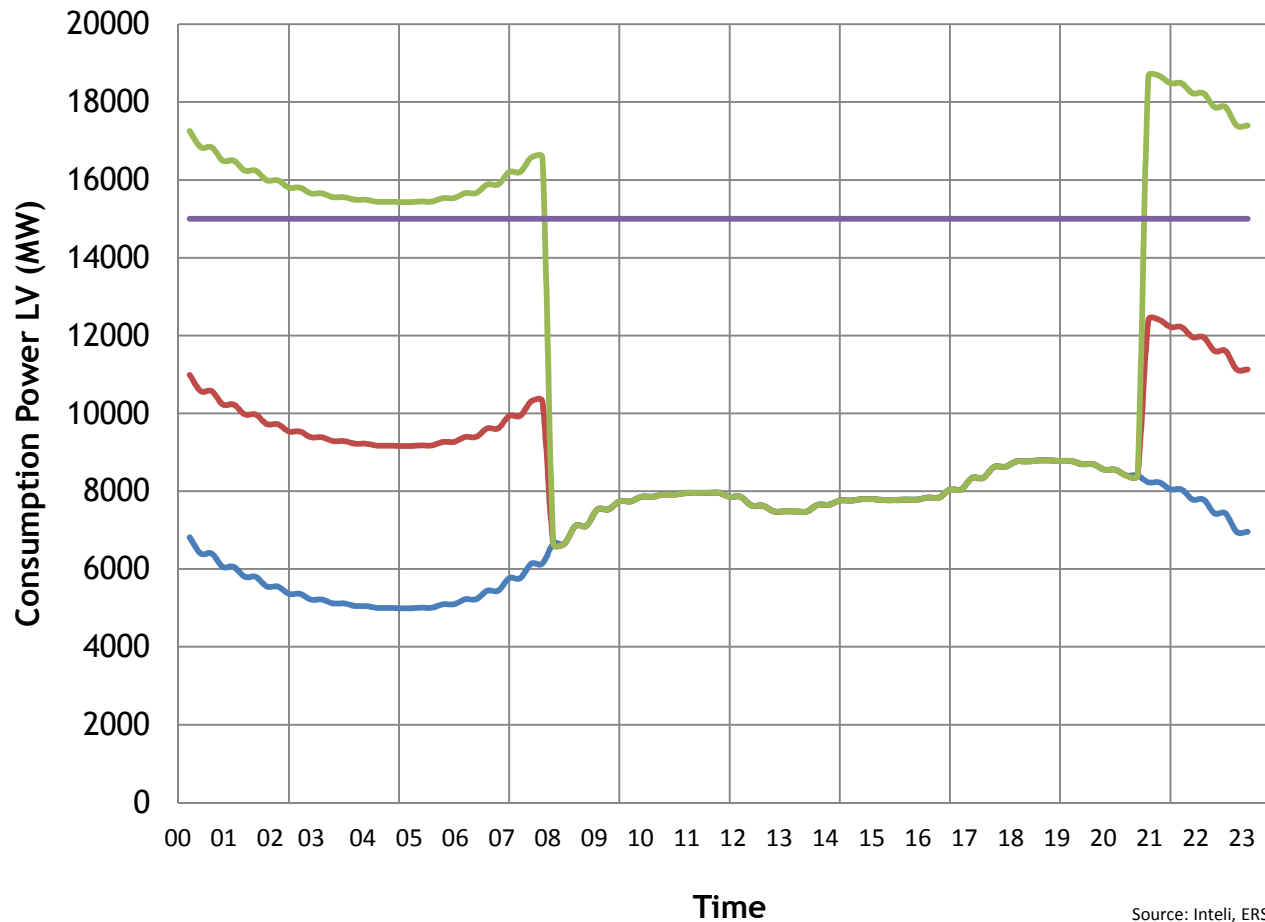
TECHNOLOGY AND
INNOVATION
50 M€ RD&I

INTEGRATED STRATEGY IMPACT ON THE ELECTRIC GRID



INTEGRATED STRATEGY

IMPACT ON THE ELECTRIC GRID OF A GROWING EV PARK



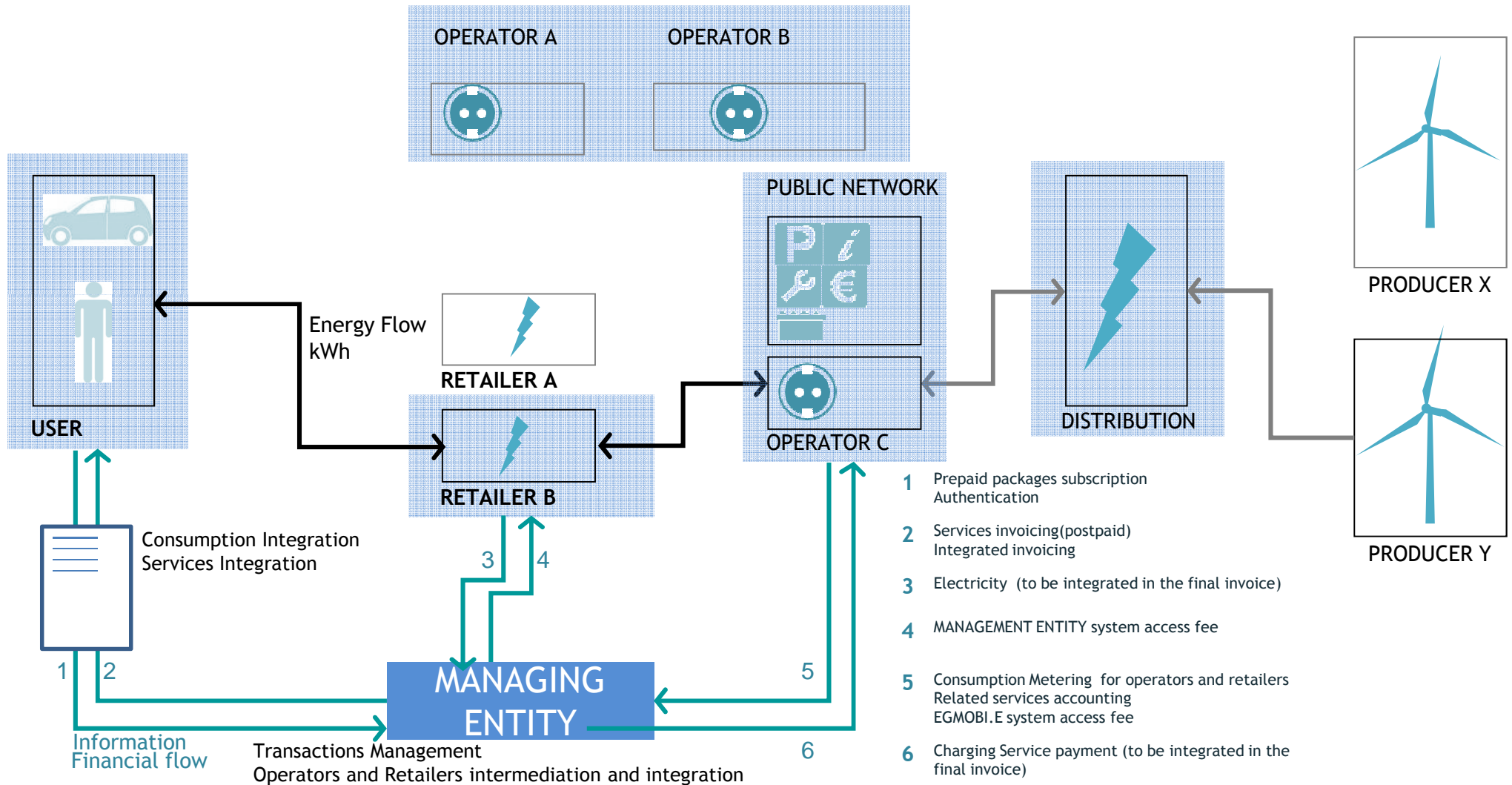
Source: Inteli, ERSE (2009)

— 10-Dez-09 — 20% EV — 50% EV — Maximum Installed Capacity

- Extreme scenario: the EV park only charges simultaneously during the night
- Renewables capacity targets are sufficient to accommodate EV introduction from an early stage
- Need for development of smart charging and smart grids together with Vehicle-to-Grid (V2G) for optimal grid loading

ELECTRIC MOBILITY PROGRAM

THE MANAGING ENTITY: INTEGRATION BETWEEN MULTIPLE STAKEHOLDERS



FINAL MESSAGE

MAIN CONCLUSIONS

- ❑ This model framework ensures a **unique, open and universal user centered charging network**, which induces synergetic relations between the different market agents

- ❑ Electric Mobility will be a complementary added value to a wide range of companies' core businesses, for example : Electricity retail, Vehicle retail , Energy services, Parking, Financial services

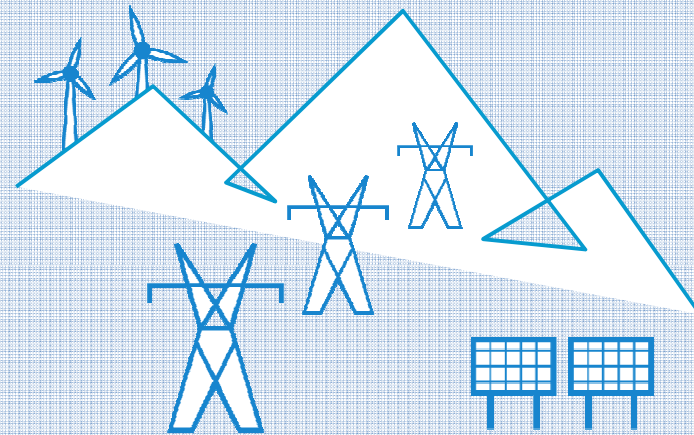
- ❑ Major effort lies in the mobilization of upstream and downstream companies across the value chain for the joint optimization of resources:
 - ❑ 1 - Business agents (retail and operation) developing **innovative business solutions**, which can be both profitable and achieve international recognition
 - ❑ 2 - Companies and R&D Institutions through the development, design and production of **innovative technological solutions** of high export potential

CHALLENGES

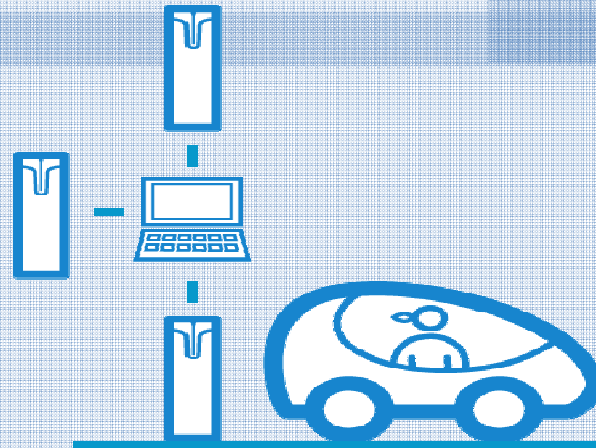
THINKING ABOUT...



CITIES



ENERGY NETWORKS



TECHNOLOGY SOLUTIONS

**THANK
YOU**