

Name of the Partnership/Initiative	
Business alliance for solar water heaters (BASWH)	
Expected date of initiation:	1 September 2002
Expected date of completion:	ongoing
Partners Involved:	
Other:	Jacques Giordano Industries (France) SOFTEN (Tunisia) TECSOL (France) Solar Heat Exchange (South Africa)
<i>Leading Partner.</i> Name of the contact/focal point: Address: Phone: Fax: E-mail:	Jacques Giordano industries 529 av de la Fleuride ZI des Paluds 13685 Aubagne 33.4.4284.5800 33.4.4270.0870 <marketing.giordano@tiscali.fr>
Main objectives of the Partnership/Initiative	
<p>The Partnership aims at encouraging the production, dissemination and use of solar water heaters and solar water heating technology in Developing Countries.</p> <p>Through this objective, the Partnership will contribute to achievement of the Millennium Development Goals in the following ways:</p> <ul style="list-style-type: none"> • Poverty reduction. The production and sale of solar water heaters creates jobs and income. • Health. The availability of hot water for sanitary needs can contribute to improving health. • Natural resource management. Use of solar energy to heat water replaces electric or oil/gas fired water heating, both of which depend indirectly or directly on the use of fossil fuels. Thus solar water heating contributes to reducing Green House Gas Emissions and to reducing local air pollution. 	
Expected results:	
<p>The Partnership aims to achieve the exchange of information on:</p> <ul style="list-style-type: none"> • Production and installation practices adapted to developing countries; • Financial and organisational models (such as the guarantee of solar water production) which favour the dissemination of solar water heating; • Training material for production, installation and sales technicians; • Public programmes and policies which favour the dissemination of solar water heating. 	
Specific targets of the Partnership/Initiative and timeframe for their achievement:	
<p>The immediate target of the partnership is to create and information exchange network based on Internet technologies. This could include:</p> <ul style="list-style-type: none"> • discussion groups; • electronic newsletters; • best practice data base. 	

<p>Depending on the results achieved, partners may decide to:</p> <ul style="list-style-type: none"> • publish a paper newsletter; • organise seminars or workshops on solar water heating.
<p>Co-ordination and Implementation mechanism</p> <p>The Initiative Partners will develop appropriate co-ordination mechanisms.</p> <p>The work of the Partnership will be carried out by a steering body, responsible for global co-ordination, and through working groups for specific tasks constituted by interested participants.</p>
<p>Arrangements for funding</p> <p>The activities of the Partnership will be funded principally by the Partnership members.</p> <p>Partnership participants may choose to seek public funding for specific outreach activities.</p>
<p>Arrangements for capacity building and technology transfer</p> <p>Capacity building and technology transfer are the principal activities of the Partnership, through the planned information exchange activities.</p> <p>Capacity building will cover all aspects of the life cycle of solar water heaters: production, sales, installation and maintenance.</p> <p>Technology transfer will take the form of private partnerships to exchange specific elements of technology for solar water heating.</p>
<p>Links of Partnership/Initiative with on-going sustainable development activities at the international and/or regional level (if any)</p> <p>The Partnership will seek links with ongoing and new international initiatives, such as the Global Network on Energy for Sustainable Development or the Initiative on "Energy for Poverty Eradication and Sustainable Development".</p>
<p>Monitoring Arrangements</p> <p>Appropriate monitoring arrangements will be put into place by the Initiative Partners.</p>
<p>Other relevant information:</p> <p>Web-site (if available):</p> <p style="padding-left: 40px;">www.giordano.fr www.tecsol.fr</p>
<p><i>Name and contact information of the person filling in this table:</i></p>

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