



**Seminar on
African Electrical Interconnection**

Module 2- Market Analysis



Module 2- Market Analysis



Contents

1. Chapter I Economic Appraisal of the Interconnection Project: the Case of Pooling Generation Resources
2. Chapter II Demand analysis: the Case of Access to New Markets.



Module 2- Market Analysis

Chapter I Pooling Generation Resources



Contents

1. The rationale
2. The economic appraisal
3. Evaluating full operational costs
4. Other rationales
5. Complete cost/benefit analysis



Chapter 1 Pooling generation resources



The rationale

A first level of coordination and integration of electricity systems is reached through the pooling of generation resources

Benefits

- More efficient management of electricity systems
- Positive economic impact on the region

Chapter 1 Pooling of generation resources

The economic appraisal

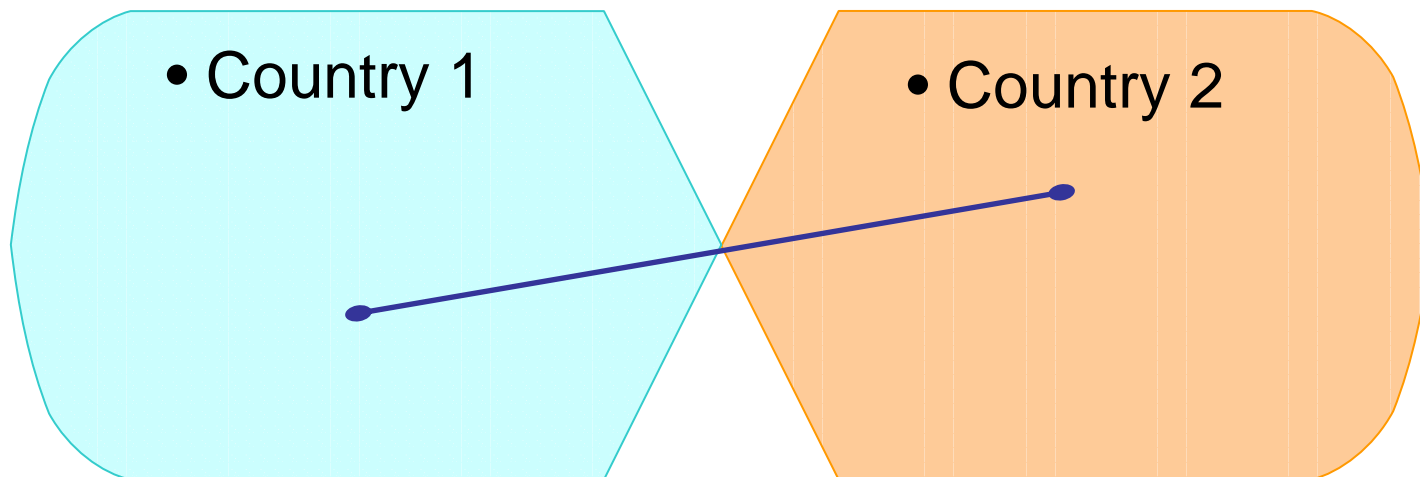


The benefits of the pooling may be evaluated starting from a very simplified modeling of the national electricity systems in which:

- each system is made of a single production/consumptions point
- there is no network grid



“Single bus bar system”



Chapter 1 Pooling of generation resources



The economic appraisal

Successful pooling of resources results in a saving of system management costs due to:



More advanced technologies allowed by the integrated system



More efficient generation management (complementary load profiles)



Greater system reliability

Chapter 1 Pooling of generation resources

The economic appraisal



(single bus bar system)

Savings in operational costs

=

Sum of operational costs of the two systems

-

Operational costs of integrated system

Operational costs

=

Generation costs

+

Transmission costs

+

Failure costs

Fuel costs

Parameter related to the dimension of the system

Unserved load

One shot system : no investments

Chapter 1 Pooling of generation resources

The economic appraisal



pooling of generation resources

Other benefits

- Reduced need for new capacity
- Reduced need for reserve capacity
- Higher system reliability -> positive impact on the economy
- Cooperation benefits



Chapter 1

Pooling of generation resources

Evaluating full operational costs



Simplified
single bar
system

Electricity network

Full
electricity
system

It is essential to evaluate the investments needed to match the two grid systems



Chapter 1

Pooling of generation resources

Other rationales



- better efficiency and co-ordination of economic initiatives
- better economic system management
- exploitation of common primary resources
- transfer of electricity from one country to another
- other political objectives (strengthening political stability through regional co-operation and integration)

Chapter 1 Pooling of generation resources



Complete cost/benefit analysis



The whole impact of the project need to be evaluated:

technical operational costs (incl. investments)

impact on demand structure (sectorial/regional)

potential for “suppressed demand”

demand function (ability to pay)

impact on socio-economic parameters

potential externalities (environment, future generation etc..)

The estimation may be quite complicate



Module 2- Market Analysis



Contents

1. Chapter I Economic Appraisal of the Interconnection Project: the Case of Pooling Generation Resources
2. Chapter II Demand analysis: the Case of Access to New Markets.



Module 2- Market Analysis

Chapter II Demand Analysis: the Case of Access to New Markets



Contents

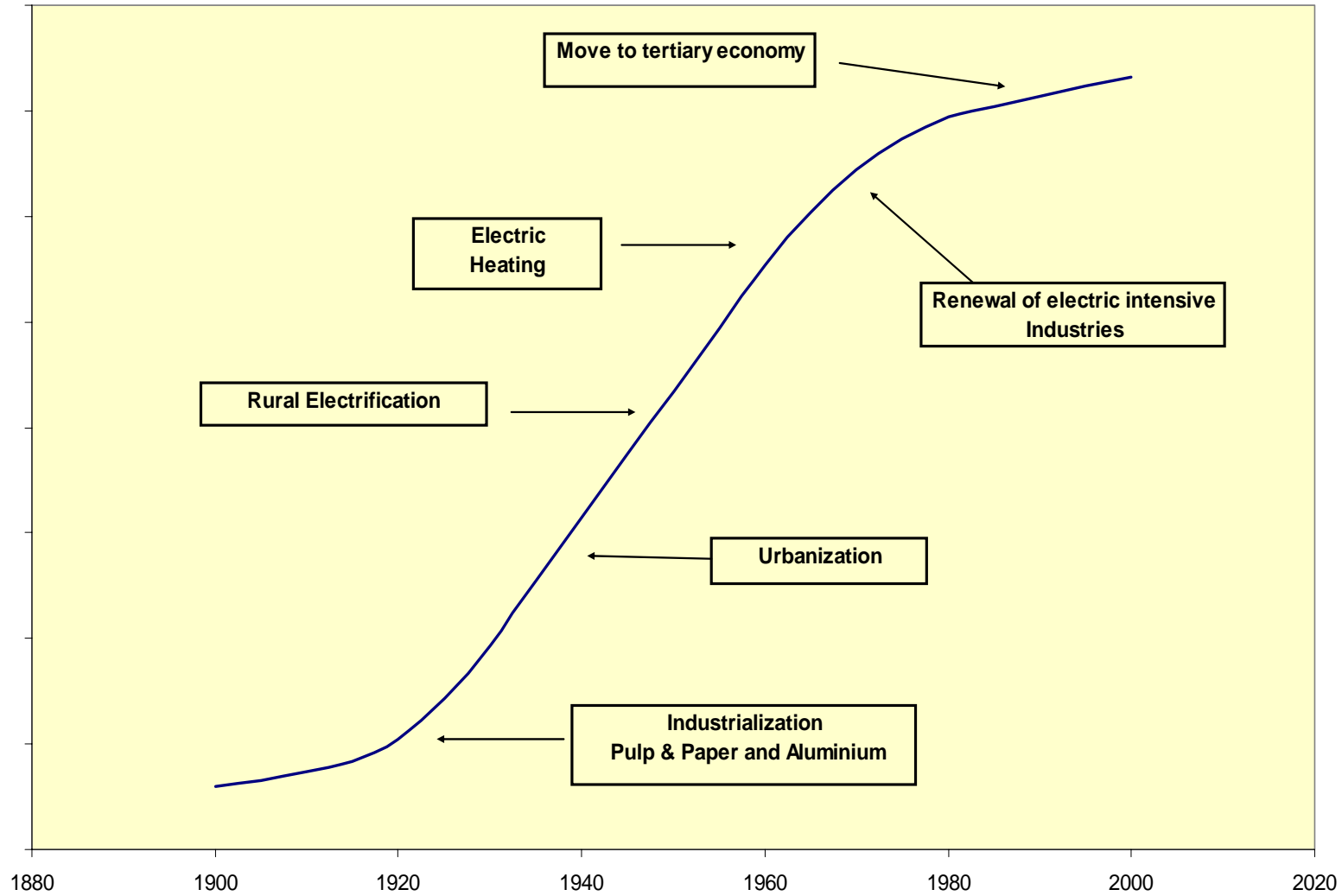
- Energy Demand Modelling
- Energy Demand Forecast
- Ability to Pay and Tariff Setting



Historical trend: The case of Quebec



Electricity demand - Driving forces
The case of Quebec





Chapter 2 Demand Analysis Energy Demand Modelling



Models identify the link between socio-economic variables and electricity demand

- reflects the analyst perception of this link
- the more specific (targeted to homogeneous areas) the more trustable the model
- results depend on the underlying hypothesis
 - great care to be paid in transferring the model in different areas or time period
- **no way to predict break-even points or structural changes**



Chapter 2 Demand Analysis Energy Demand Modelling



Econometric Models

- Socioeconomic explicative vbls
- Mathematical functional relationship

Technico-economic Models

- Demand for durables is the explicative vbl
- Relevance of technology

General equilibrium Models

- Combine macroeconomic and technical approach



Econometric Method



- **relates energy sales to socio-economic explanatory variables**

$$\text{Sales GWh} (t) = a + b_1(\text{demographic indicator}, t) + b_2(\text{economic indicators}, t)$$

- **one assumes the existence of stable relationships between energy demand and explanatory variables (GDP, population, households...)**
- **one needs long historical series**



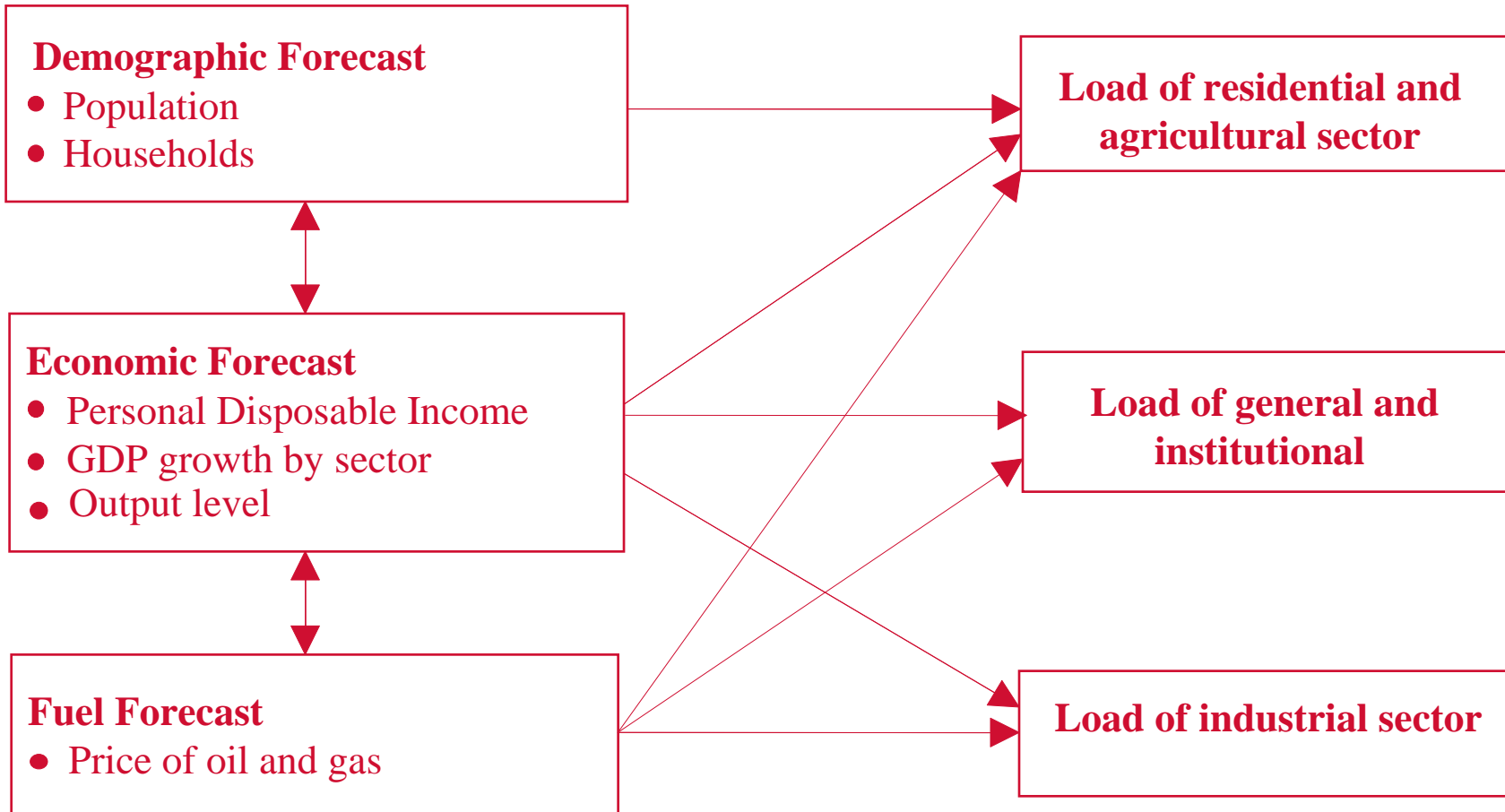
Technico-economic model



- Demand for durables is the explicative variable
- Depends on the technology. Different technology will result in different energy and electricity intensity.



General Equilibrium Model





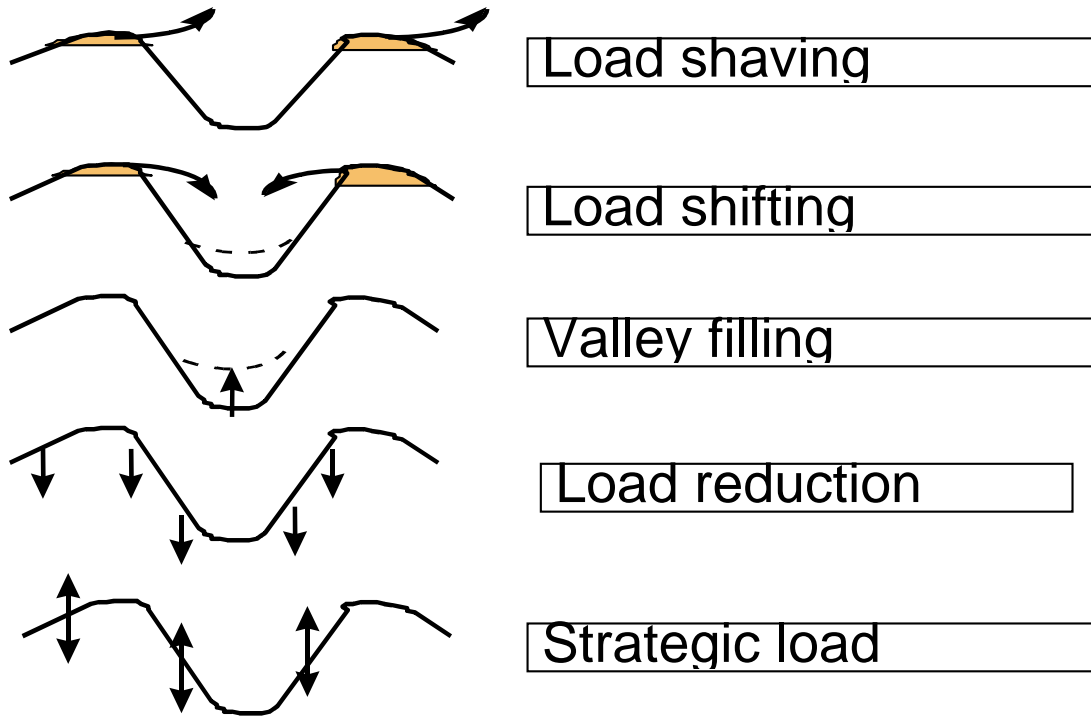
Important elements



		Residential	Commercial	Industrial
Structural long term	Economy			
	<i>GDP tertiary</i>		●	
	<i>GDP industrial</i>			●
	<i>Disposable Personal Income</i>	●	●	
	<i>New Construction</i>	●		
	Demography			
	<i>Population</i>	●	●	
<i>Number of households</i>	●			
Risks mid term	Tariffs	●	●	●
	Competition	●	●	
	Industrial Projects			●
	DSM	●	●	●
	Electro-Technology			●



DSM measures

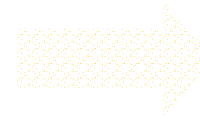




Chapter 2 Demand Analysis Energy Demand Forecast



Demand model
based on present
vbls



Demand model in
the future

Forecasting is a very delicate operation

Great care to be paid at:
Structural changes affecting the demand model
Reliability of available data
Potential for suppressed demand



Chapter 2 Demand Analysis

Energy Demand Forecast



The Scenario approach

Demand model over present vbls

Future
demand
scenario "low"

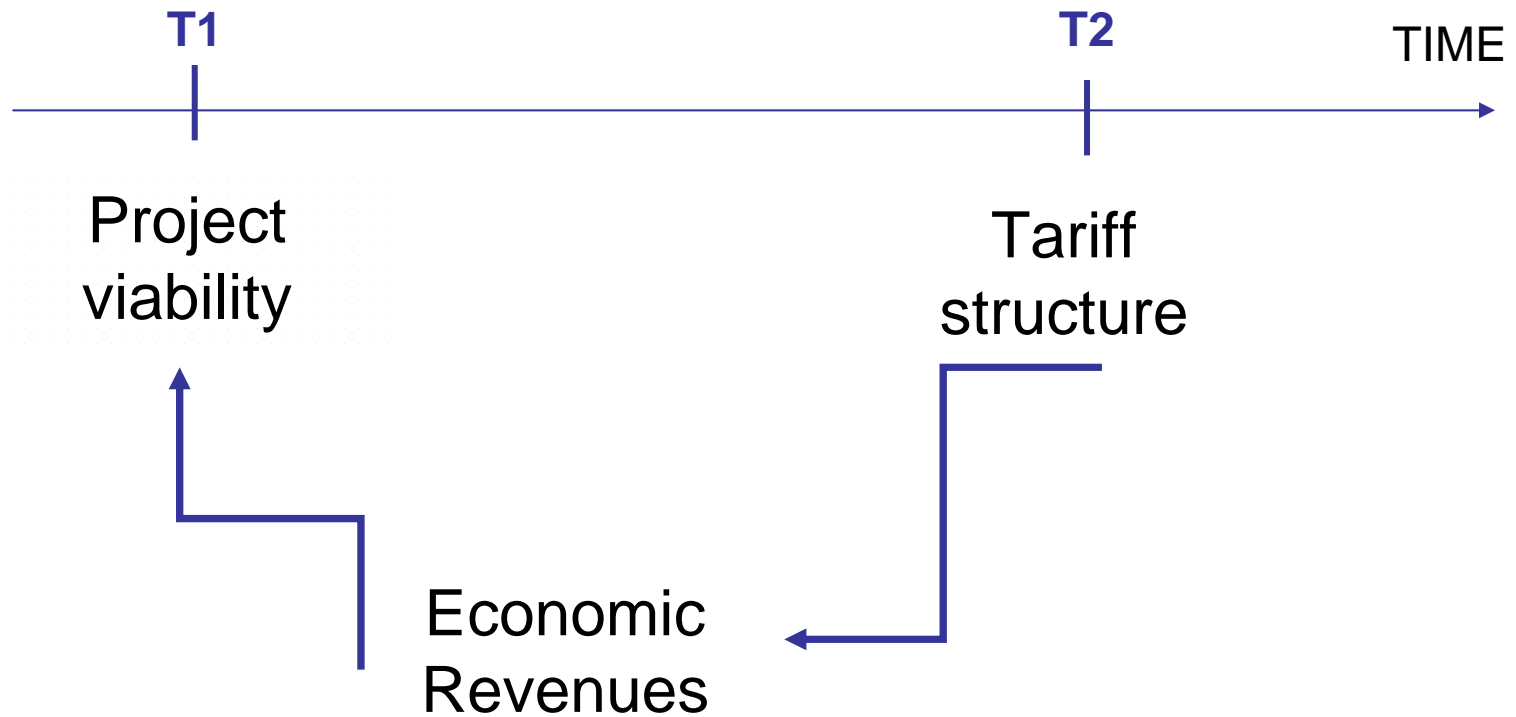
Future
demand
scenario
"medium"

Future
demand
scenario
"high"



Chapter 2 Demand Analysis

Ability to Pay and Tariff Setting



Need to evaluate the impact of different tariff structures

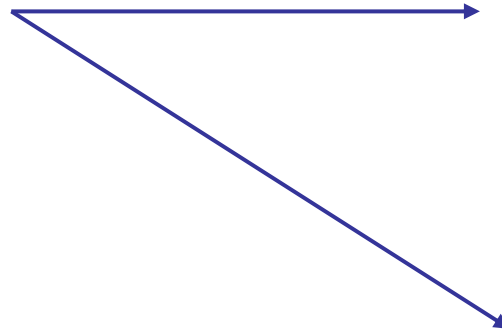


Chapter 2 Demand Analysis

Ability to Pay and Tariff Setting



Different tariff structures



Different economic return

Different impact on other relevant objectives

- Socioeconomic objectives
- Ability/willingness to pay