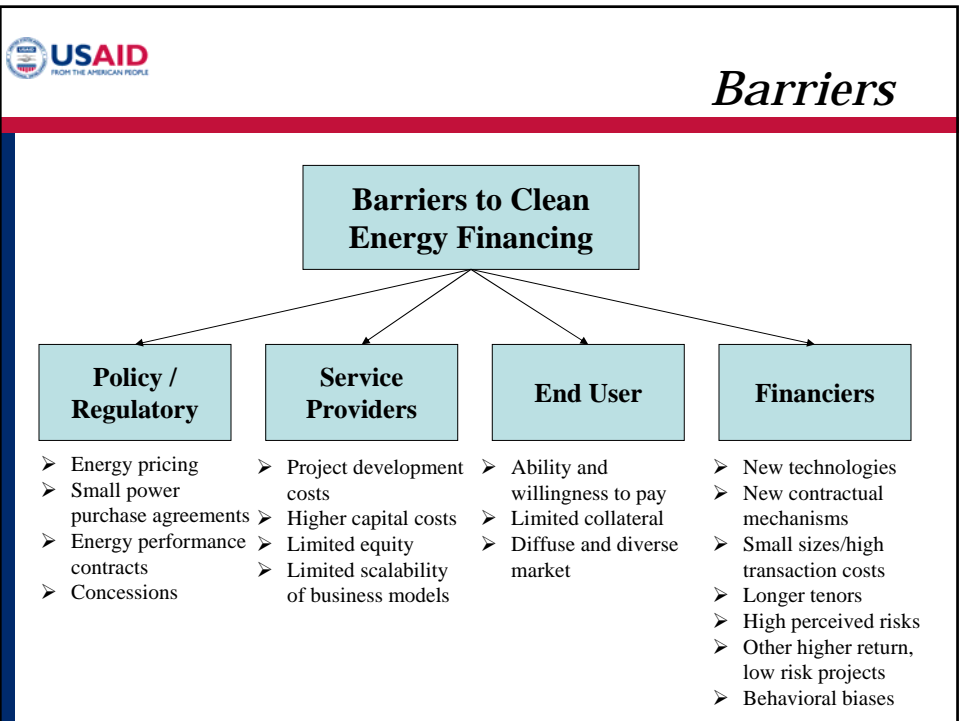




Closing Remarks: USAID Lessons Learned

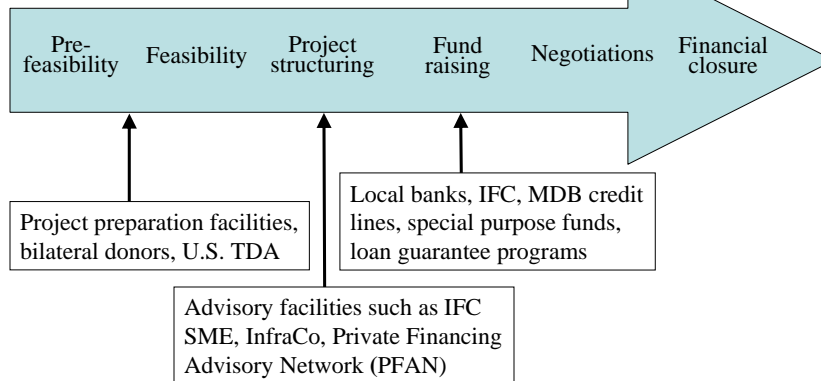
Jas Singh, Energy Advisor
Infrastructure & Engineering Office

Innovative Energy Financing
Commission for Sustainable Development 15
May 1, 2007



Help is available but fragmented

Project development cycle



Take Away Themes

- Conduct **upfront, holistic market analyses**
- Customize program models **to local conditions**
- Design programs to be **commercially-oriented, demand-driven** and **encourage competition**
- Help push through **early deals**
- Provide program stakeholders with **proper incentives**
- Use subsidies **judiciously, transparently** and have a clear **exit strategy**
- Test **scalability** in pilot programs
- Develop **flexibility** into program designs



Take Away Themes (cont.)

- Ongoing **technical support** is needed
- TA must address **technical and financial/business skill gaps**
- Consider **performance-based contracting** for TA
- Coordinate closely with **other donors**



But, many challenges remain

- Need new strategies to bring successful business models and parallel financing *programs to scale*
- Need further *innovation to bundle projects* to attract more private sector investment, financing and participation
- Need for more *good financial case studies* and work with commercial banks to mainstream demonstrated clean energy lending policies and practices
- Major continued work needed to promote *sustainable energy policies, regulations, markets and enabling environments*



Thank you!