

IPM Partnerships Fair Speaker Bio

Nicholas A. Shufro

Nick has more than 20 years of energy, financial and Environment, Health & Safety (EH&S) management and performance reporting experience including working and consulting for industry, government, utilities, trade associations and non-governmental agencies in the U.S., Europe and Asia. Prior to joining PwC, Nick worked for Merrill Lynch Capital Markets, United Technologies Corporation and the US-Asia Environmental Partnership. Recently, Nick has worked PricewaterhouseCoopers' Sustainability, Washington Federal and Governance, Risk and Compliance practices.

Nick's technical and management consulting experience includes work on EH&S management systems and audits, calculating greenhouse gas emissions, review of Sustainability performance data tracking and reporting systems, project and program development, tracking and implementation, EH&S regulatory tracking, assessment of financial controls and new business development. Nick's clients include general manufacturing and the pharmaceutical, utility, defense, chemical, mining, retail consumer, apparel, transportation, electronics, communications and automotive industries, plus U.S. federal government agencies, state departments of environmental protection, and government agencies in developing countries in Asia.

Nick's has worked extensively with the US Department of Agriculture, the USDA Forest Service, the US Environmental Protection Agency, the US Agency for International Development, the US National Atmospheric & Oceanic Administration and The World Bank to develop innovative programs to improve environmental performance and enhance natural resource conservation in Asia and Latin America.

Working with the Ecologic team, Nick recently team led the development of two primers to help not-for-profits enhance their operational efficiency - *Communicating Success* - a primer on developing metrics for sharing your partnership successes and *Mobilizing Resources* - a primer of practical ideas on how to strengthen public-private partnerships - and co-hosted an Ecologic presentation at the Yale School of Forestry and Environmental Studies. Nick sits on the boards of several not-for-profits including Boundless Playgrounds, the Caribbean Conservation Corporation, and Calm Air Visibility Unlimited, the Executive Committee of White Water to Blue Water, runs many marathons and lives with his wife and two children in Avon, CT.