Regional cooperation to enhance tax mobilization

Roy Culpeper

Distinguished Research Fellow The North-South Institute, Ottawa

Regional Cooperation on Financing for Development New York, 15-16 November 2010

Outline

- 1. Why domestic resource mobilization?
- 2. Constraints on DRM
- 3. Role of regional cooperation
- 4. Conclusion

Why enhance DRM?

- Promotes economic independence and autonomy
- □ Strengthens development sustainability
- Contributes to state-building and better governance
- Involves public resource mobilization and financial sector deepening

Constraints on DRM

- 1. Domestic constraints
- □ Structural bottlenecks
- □ Administrative and policy challenges
- 2. External constraints
- □ Trade liberalization
- □ Competition for investment
- □ Transfer pricing
- □ Illicit financial flows ("capital flight")

Capital flight estimates

- Ndikumana and Boyce (2008) estimated *total* capital flight from 40 Sub-Saharan African countries between 1970-2004 at \$420 billion (in 2004 \$) compared to external debt of \$227 billion in 2004
- Global Financial Integrity (2009) has estimated *minimal* illicit outflows from *all* developing countries rose from \$373 billion in 2002 to \$850 billion in 2006, with associated tax losses of \$100-300 billion annually

Role of regional cooperation

- Collective efforts can be made to address both domestic and external constraints on DRM:
 - Domestic constraints through peer review and mutual support
 - External constraints via collaboration on tax and other policies

Cooperation on domestic constraints

- Issues of administrative efficiency, effectiveness and integrity confront all revenue authorities
- Designing tax policies to address
 - The informal sector, broadening tax base
 - Introducing new taxes (property tax)
- African Tax Administration Forum as example of a peer support group

Cooperation on external constraints

- To constrain revenue losses and maintain policy coherence:
 - Seek better pace and sequencing of trade liberalization
 - Collaborate on tax incentives for FDI, avoid tax competition
 - Address transfer pricing by foreign transnationals

Limits of regional cooperation

- Easier to address domestic than external constraints
- □ Larger regional bodies more able to tackle external constraints (trade, tax competition)
- □ Need to work with UN, WTO, EU, OECD
 - E.g. transfer pricing—country reporting
 - Capital flight issues particularly tricky

Conclusion

- There is considerable scope and a number of good reasons to enhance taxation in developing countries
- Regional cooperation can and is playing a supportive role, but could do more
- There is also scope for regional bodies to collaborate with the UN and other global bodies, as well as the OECD