



*Build Your Dreams*



IT'S NOT ONLY WHAT YOU DRIVE  
IT'S THE WAY YOU LIVE

BYD's Green City Solution

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- Operation cases--Electric Bus & Electric Vehicle Taxi in Shenzhen
- Economic Benefits -- HK bus & taxi examples
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# Largest All - Electric Bus Fleet >

<b>Started:</b>	May 2011
<b>Fleet:</b>	200+ BYD buses 1,000 to be delivered in 2012
<b>Total Traveled:</b>	Over 5.6 mil. km (3.3 mil. miles)
<b>Single Bus:</b>	Over 47,469 km (28,481 miles)
<b>Battery:</b>	Fe battery with 20 years 6,000 cycles life
<b>BENEFITS:</b>	Total cost of operation reduced ZERO CO <sub>2</sub> emissions Quick charge Long range

Updated by April 2012

## Battery is stable!



# Largest All - Electric Vehicle Taxi Fleet >

<b>Started:</b>	May 2011
<b>Fleet:</b>	300+ BYD ev6s 1,000 taxis and 600 police cars to be delivered in 2012
<b>Total Traveled:</b>	Over 17.4 mil. km (10.4 mil. miles)
<b>Single eTaxi:</b>	Over 195,683 km (112,000 miles)
<b>Battery:</b>	Fe battery with 20 years, 6,000 cycles life
<b>BENEFITS:</b>	Saves operating cost in maintenance and fuel (About 53% of operating costs for fleet vehicles)



Updated by April 2012

## Battery is stable!

## Immediate Positive Steps >

(HK Bus  
Example)



One HK City Bus travels an average of 250 km\* (155 miles) per day

Daily consumption  
~120 liters\* of diesel (32 gallons)

Daily emissions  
~322 kg\*\* of CO<sub>2</sub>

HOWEVER, the average consumer vehicle travels ~50 km (31 miles) daily consuming only 4 liters\*\*\* of fuel (1.1 gallons) ~9.24 kg\*\* of CO<sub>2</sub>

\* UITP(International Association of Public Transport)

\*\*KMB(Kowloon Motor Bus)

\*\*\*29.4 mpg average consumer vehicle



# Immediate Positive Steps >



(HK Taxi  
Example)

One HK City Taxi travels an average of 500 km\* (311 miles) per day

Daily consumption  
~40 liters\* of LPG (11 gallons)

Daily emissions  
~60.4 kg\*\* of CO<sub>2</sub>

HOWEVER, the average consumer vehicle travels ~50 km (31 miles) daily consuming only 4 liters\*\*\* of fuel (1.1 gallons) ~9.24 kg\*\* of CO<sub>2</sub>

\* UITP(International Association of Public Transport)

\*\*24.116 lbs/gallon CO<sub>2</sub> emission of gasoline (Travel Matters)

\*\*\*29.4 mpg average consumer vehicle

# The Ratio of One Day's Driven Distance - Bus >



=



A City Bus consumes 120 liters / 33 gallons

A single car consumes 4 liters / 1.1 gallons

One Diesel Bus in a Given Day is Equivalent to 30 Gasoline Cars!

(in fuel consumption and daily emissions contribution)

**1:30 Ratio**

# The Ratio of One Day's Driven Distance - Taxi >



=



A City Taxi consumes 40 liters /11 gallons

A single car consumes 4 liters / 1.1 gallons

One Gasoline Taxi in a Given Day is Equivalent to 10 Gasoline Cars!

(in fuel consumption and daily emissions contribution)

**1:10 Ratio**



# Electric Bus - Economic Benefits >

(HK Bus Example)

## Daily Economic Impact to Change a City Bus to Electric Bus (Fuel Savings)

	City Bus	Electric Bus
<b>Daily Travel Distance</b>	250 km (155 miles)	250 km (155 miles)
<b>Daily Fuel Consumption</b>	120 L (32 g)	0 L (0 g)
<b>Fuel Price</b>	6 HKD/L (22.7 HKD/g)	6 HKD/L (22.7 HKD/g)
<b>kWh Consumed</b>	0 kWh	320 kWh
<b>Electricity Price</b>	1.1 HKD/kWh	1.1 HKD/kWh
<b>Daily Cost</b>	720 HKD	352 HKD

According to diesel, Note: The price mentioned in the program is according to the current fuel and electric price in Hong Kong.

Daily Savings: 368 HKD/bus

Annual Savings: 129,904 HKD/bus

**City Savings \$288 M Annually!**

Note: Estimating 353 days in operation per year and 17,215 buses in HK.

# Electric Bus - Total Cost of Ownership Benefits >

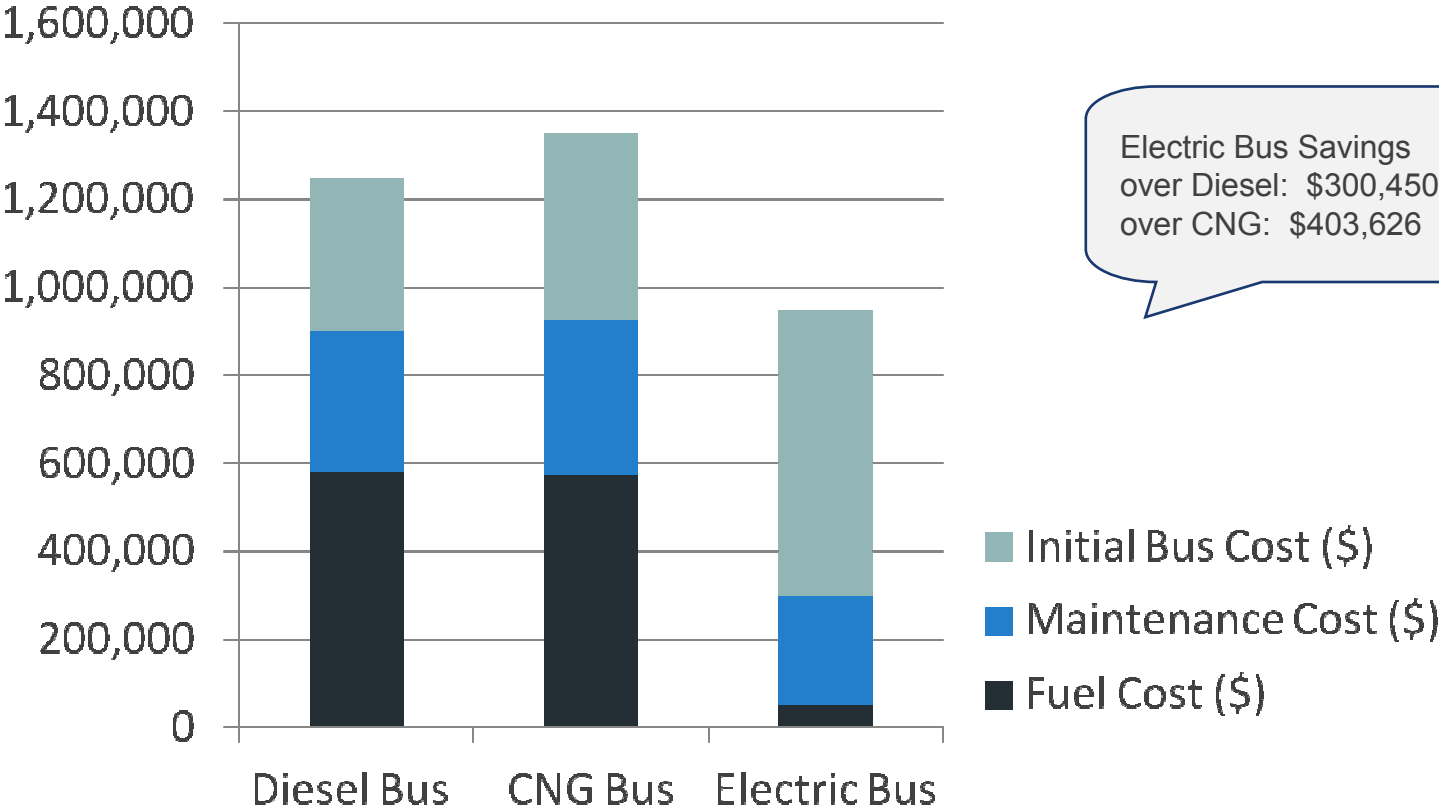
		(U.S. Bus Example)		
Distance/day (km)	240	<b>Diesel Bus</b>	<b>CNG Bus</b>	<b>Electric Bus</b>
Distance/day (mile)	150			
Days in Service Annually (day)	280			
Years (year)	12			
<b>Diesel/CNG/Electricity</b>	45 L/100 km	111.87 L/100 km	120 kWh/100 km	
	5.22 miles/gallon	2.1 miles/gallon	1.92 kWh/mile	
	4.17 USD/gallon	2.4 USD/gallon	0.06 USD/kWh	
<b>Fuel Cost (\$)</b>	402,621	576,000	58,061	
<b>Maintenance Cost (\$)</b>	300,000	250,000	150,000	
<b>Initial Bus Cost (\$)</b>	350,000	450,000	650,000	
<b>LIFE TIME COST (\$)</b>	1,152,621	1,326,000	858,061	

Source:  
<http://www.shifftocng.com/>

<http://www.dieselnet.com/>

# Total Cost of Ownership of Diesel, CNG & Electric Bus >

Electric Bus is the Lowest Cost Solution!



# Electric Bus - Environmental Benefits >

(HK Bus Example)

Daily Environmental Impact to Change a City Bus to Electric Bus (CO<sub>2</sub> Emissions)

	City Bus	Electric Bus
<b>Daily Travel Distance</b>	250 km (155 miles)	250 km (155 miles)
<b>Fuel Saved</b>	0 L (0 g)	120 L (32 g)
<b>Equivalent CO<sub>2</sub> Emissions</b>	322 kg	0 kg
<b>CO<sub>2</sub> Avoidance</b>	0 kg	322 kg

According to diesel, Source: U.S. Environmental Protection Agency

Daily CO<sub>2</sub> Reduction : 322 kg/bus

Annual CO<sub>2</sub> Reduction : 113,666 kg/bus

***City Avoids 2 million tons CO<sub>2</sub> Annually!***

Note: Estimating 353 days in operation per year and 17,215 buses in HK.

## Electric Bus – Health Benefit >

NOx & Particulate Matters can exacerbate asthma, impair lung function and raise the risk of cardio-respiratory death. And the NOx & SO<sub>2</sub> are the main source of acid rain.

London's 8,500 buses emit about **6,000 tons** NOx and **13,000 tons** Particulate Matters per year.

(Data source: Environment Report 2010, Transport for London.)



# eTaxi - Economic Benefits >

(HK Taxi Example)

Daily Economic Impact to Change a City Taxi to BYD ev6 (Fuel Saving)

	City Taxi	BYD ev6
<b>Daily Travel Distance</b>	500 km (311 miles)	500 km (311 miles)
<b>Daily Fuel Consumption</b>	40 L (11 g)	0 L (0 g)
<b>Fuel Price</b>	3.87 HKD/L (1.02 HKD/g)	3.87HKD/L (1.02 HKD/g)
<b>kWh Consumed</b>	0 kWh	107.5 kWh
<b>Electricity Price</b>	1.1 HKD/kWh	1.1 HKD/kWh
<b>Daily Cost</b>	155 HKD	118 HKD

According to LPG, Note: The price mentioned in the program is according to the current fuel and electric price in Hong Kong.

Daily Savings: 37 HKD/taxi

Annual Savings: 13,061 HKD/taxi

**City Savings \$31 million Annually!**

Note: Estimating 353 days in operation per year and 18,138 taxis in HK.



# eTaxi - Environmental Benefits >

(HK Taxi Example)

Daily Environmental Impact to Change a City Taxi to BYD ev6 (CO<sub>2</sub> Emissions)

	City Taxi	BYD ev6
<b>Daily Travel Distance</b>	500 km (311 miles)	500 km (311 miles)
<b>Fuel Saved</b>	0 L (0 g)	40 L (11 g)
<b>Equivalent CO<sub>2</sub> Emissions</b>	60.4 kg	0 kg
<b>CO<sub>2</sub> Avoidance</b>	0 kg	60.4 kg

According to LPG, Source: U.S. Environmental Protection Agency

Daily CO<sub>2</sub> Reduction: 60.4 kg/taxi

Annual CO<sub>2</sub> Reduction: 21,321 kg/taxi

***City Avoids 0.35 million tons CO<sub>2</sub> Annually!***

Note: Estimating 353 days in operation per year and 18,138 taxis in HK.

# Electrified Transportation Keeps the Fuel Expenditures Local >

Summary of Hong Kong City Savings

Bus + Taxi = \$288 M + \$31 M = **\$319 million**

~ **95%** of the City Transportation Fuel Bill for Foreign Oil!

Summary of Pollution Avoidance

Bus + Taxi = 2 M tons + 0.35 M tons

= **2.35 million tons CO<sub>2</sub>**

**62%**  
***of Total City Vehicle Emissions  
Can Be Avoided!***

Note1: Different fuel types result in different emissions. However, the overall differences in CO<sub>2</sub> emission-per-liter in the fuels listed above are quite small and are not considered for these calculations

Note2: Total Vehicle Emissions include only bus, taxi and private car, excluding heavy duty truck

# BYD Electrified Transportation Reverse Charging Technology >

Allows for flexibility in usage. May support hospitals, police stations and housing facilities in case of emergencies or can be used to power a special event located off the grid.



**STRANDED VEHICLE ASSIST**

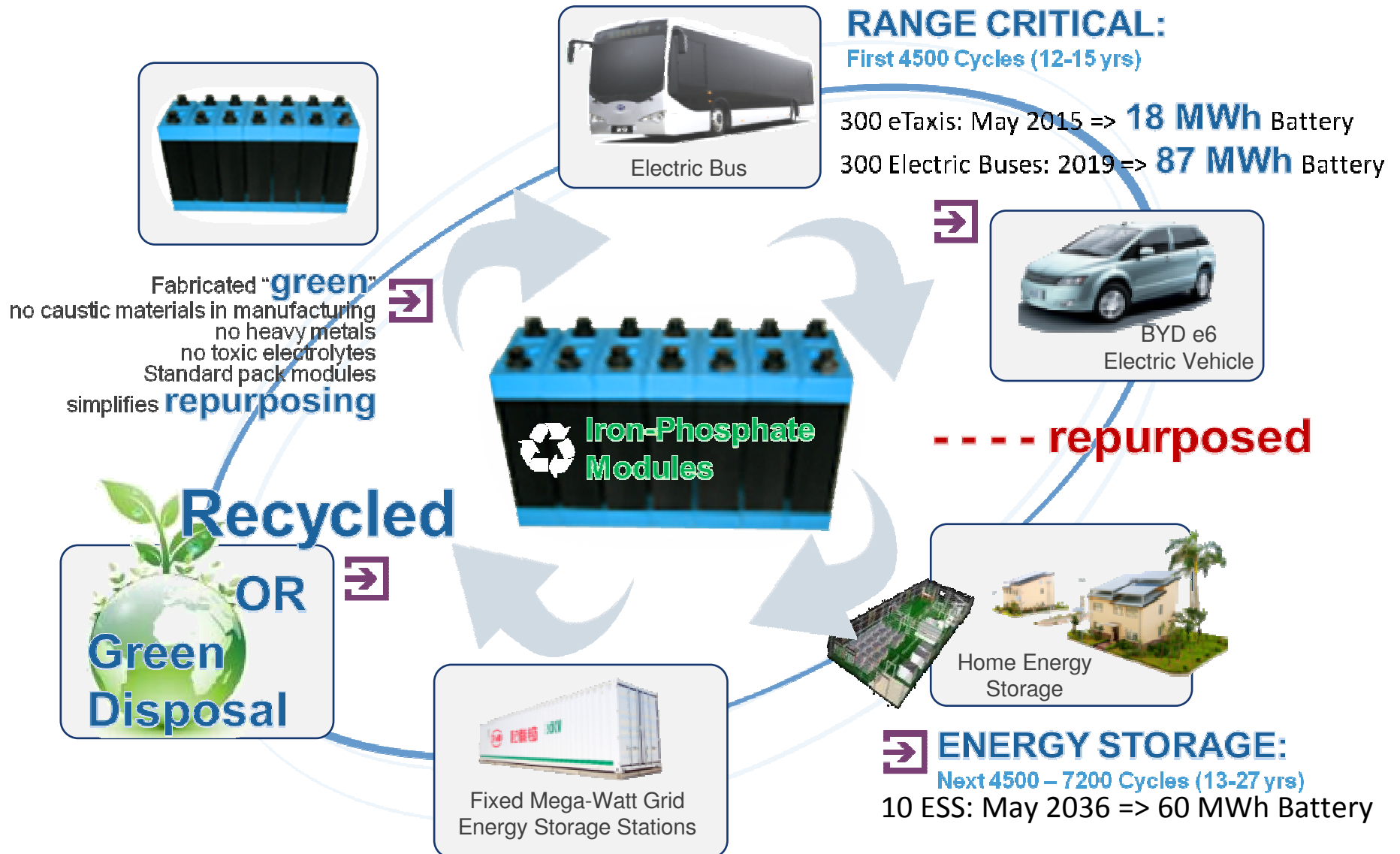
V2G  
Vehicle to Grid

V2L  
Vehicle to Load

V2V  
Vehicle to Vehicle



# Cycle Life of BYD Iron-Phosphate Modules



# It's not only what you drive, it's the way you live.



- Sustainable Public Transportation
- Sustainable Utility Eco-systems
- Zero Emissions *Commercial Eco-systems*
- Zero Emissions *Residential Eco-systems*

BYD has a master plan to repurpose electrified transportation battery modules into large-scale, grid-storage applications at a fraction of the cost, driving the economic and environmental recovery of our Nations.





Thank you!



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