Reducing the costs of transferring remittances: How realistic is the proposed target for Post-2015?

The 13th Coordination Meeting on International Migration

New York February 12, 2015

Massimo Cirasino, Practice Manager, Financial Infrastructures and Access Head, Payment Systems Development Group The World Bank Group



Rationale: Why do we care about the cost?

- More money in the hands of remittance senders/recipients, typically migrant workers and their families
- Cost of sending remittances is an indicator of a safe and efficient international remittance services and markets
- Implementation of CPSS-World Bank General Principles for International Remittance Services (2007) and its impacts on remittance cost reduction
 - Public Policy Objectives
 - 5 General Principles
 - Roles of Remittance Services Providers and Public Authorities

What factors increase remittance costs?

International remittance prices are high for many reasons, including:



- **1.** Underdeveloped financial infrastructure in some countries (both sending and receiving countries)
- 2. Limited competition
- 3. Scarce transparency
- 4. Regulatory obstacles
- **5.** Lack of access to the banking sector by remittance senders and/or receivers
- **6.** Difficulties for migrants to obtain the necessary identification documentation to enter the financial mainstream

Implementation of the General principles for international remittance services can help bring costs down

What have we achieved in the last five years?

'//// Saving per semester in \$US billion (estimate)

Saving per semester in \$US billion

Global Average Cost (estimate) Global Average Cost \$7 12% Global efforts led by the World Bank \$6 11% matched with \$5 interventions at the 10% \$4 country level are Ś3 bringing down the \$2 cost of remittance 8% **US\$61** billion saved services: estimated \$1 over US\$ 61 billion 2005-2007 CPSS WB General Principles 2011-2013 Acceleration of Implementation 2007-2009 5x5 objective launch 2009 G8 Endorsement saved

Innovative approaches



BE INCLUSIVE

Migrants in champion city and beneficiaries in receiving countries: raise awareness and increase financial education and

inclusion

Remittance Service Providers: promote best practices and dedicated services

Local and national authorities:

facilitate remittance flows and improvements in the market group • THE WORLD BANK

GO VIRAL

• Launched Turin, Italy

2014

2013

 Launched Montreuil, France

Lined up

 Frankfurt, Germany and London, UK

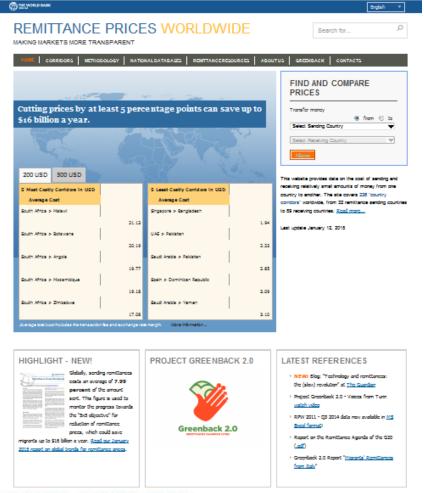
Pipeline

USA, Canada,
 Balkans, LAC, Asia

EXPLOIT TECHNOLOGY



Remittance Prices Worldwide – Monitoring Tool as Public Good



The new UN Post-2015 Target

- "By 2030, reduce to less than 3% the transaction costs of migrant remittances and eliminate remittance corridors with costs higher than 5%"
- A need for technical details in the formulation.
 - What is 3%?
 - What does "eliminate remittance corridors..." mean?
 - What is 5%?
- If target is unclear, monitoring and pursuing will be challenging
- Proposed approach: to identify measurable and achievable indicators, based on our experience with the 5x5
- For lowest cost providers within each corridor, aspirations can be even higher

Moving forward: Opportunities and Challenges

- Existing institutional framework and toolkit have proved effective (e.g. GPs, Greenback, RPW, GRWG) and need to be maintained
- Global average has not reached 5%, but substantial reduction has been achieved and G20 have re-committed this year under the Australian Presidency
- Remittances can help move forward the financial inclusion agenda (G20 GPFI and World Bank UFA)
- New target(s) under discussion (e.g. UN Post-2015), but there is a need for a clear process, more rigor and a strengthened methodology

ANNEX

Genesis and background

- Remittance: a cross-border person-to-person payment of relatively low value
- Recognizing that the cost of remittance services was too high, the CPSS
 and the World Bank launched a task force to produce an internationally
 agreed framework for the market (General Principles, published in 2007)
- In 2007, remittances cost reduction was included in the World Bank Financial Sector Strategy (Board-approved)
- In 2008, the G8 asked the World Bank to lead through the creation of the Global Remittances Working Group (chaired by the Financial Sector VP, now SD, and organized in four thematic areas with two coordinators)
- In 2008, World Bank launched the Remittance Prices Worldwide database
- In 2009, the objective of reducing the cost of remittances (i.e. sending \$200) by 5 percentage points in 5 years was endorsed by the G8 (L'Aquila) and in 2010 by the G20 (Cannes)

Achievements: corridors shifting to lower cost bands

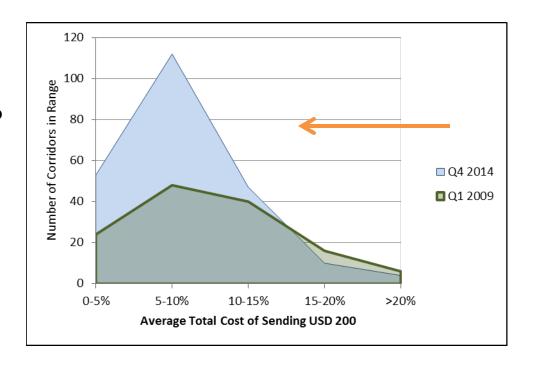
Average cost down from over 10% to 7.99%

Weighted average down from over 8% to 6.03%

Costs are below 10% in almost three quarter of corridors (was just over half)

Nearly 25% corridors are already below the 5% target

Corridors with average cost over 15% down from 16% to just 6% of the sample



Thank you!

www.worldbank.org/paymentsystems