

Pathway to MGR Commercialization Step 1 – Initial discoveries

New marine organisms field expeditions

New genes and biomolecules follow up lab analysis

Who makes initial discoveries?

New marine species

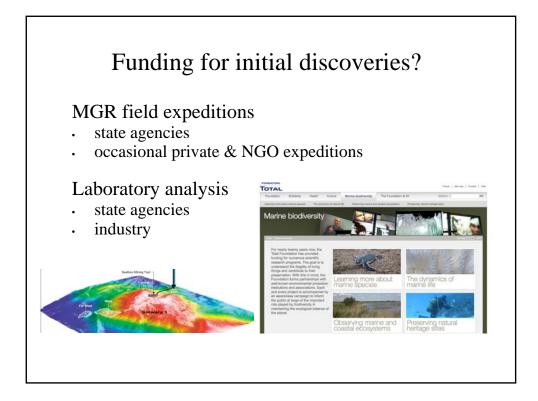
- academic and government researchers

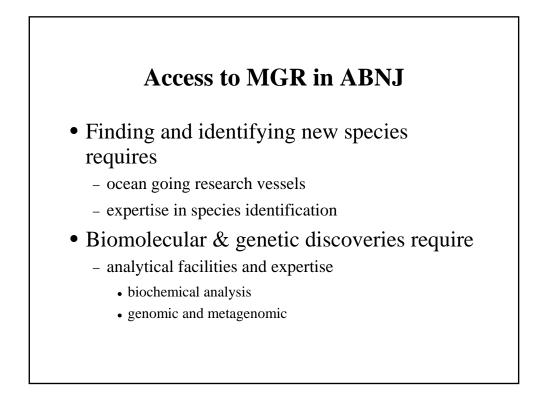
New genes and biomolecules

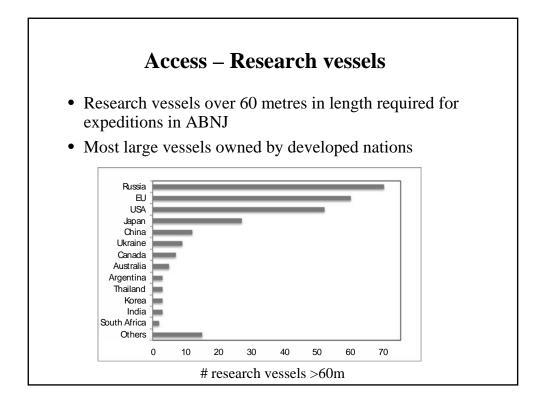
- academic and government researchers
- limited industry initial discovery effort

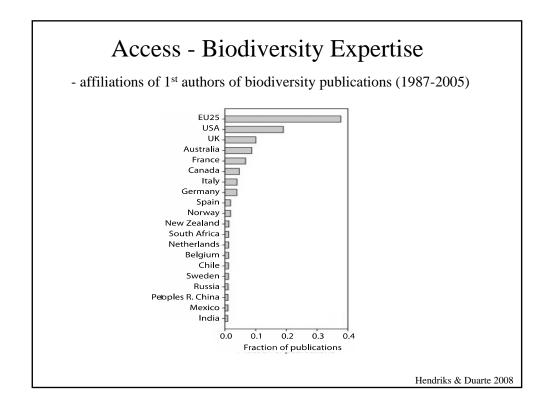
New marine natural products

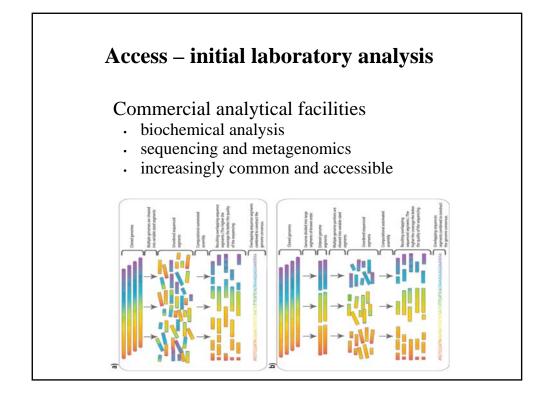
- initial descriptions by academic & government researchers
- value-adding recognition by industry



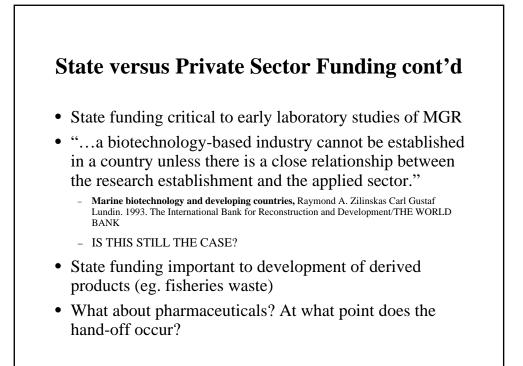


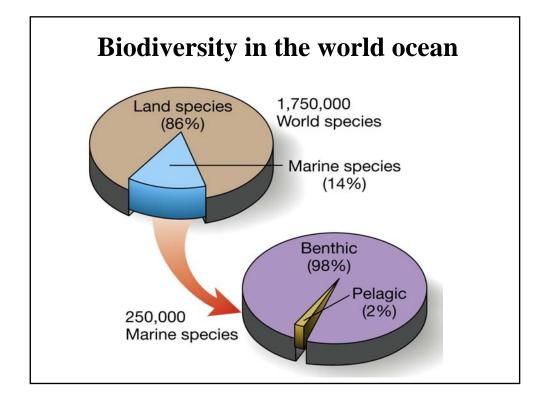


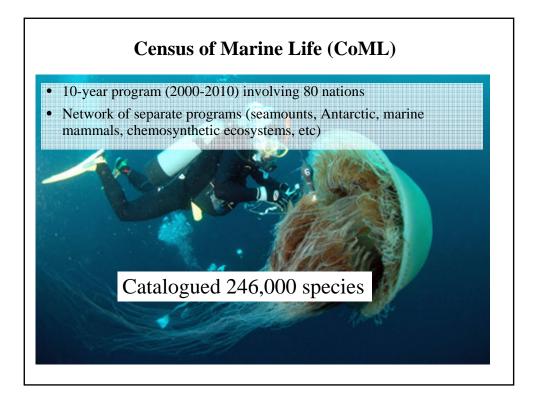


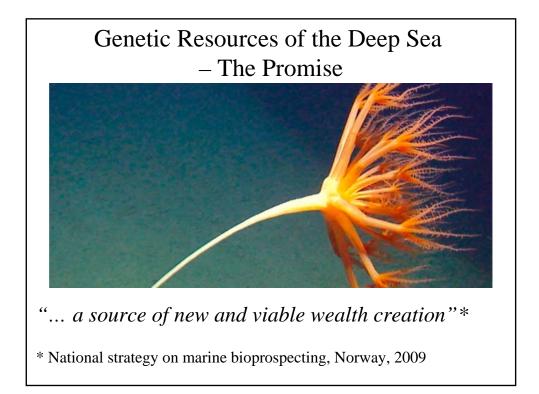


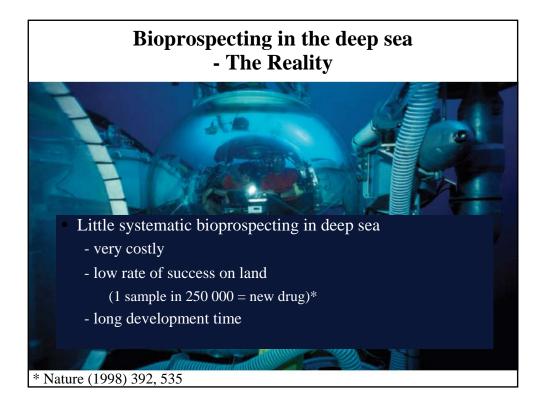
Patent Claims for a Gene of Marine Origin				
Country	Marine organism patent claims			
USA	199			
Germany	149			
Japan	128			
France	34			
United Kingdom	33			
Denmark	24			
Belgium	17			
Netherland	13			
Switzerland	11			
Norway	9			

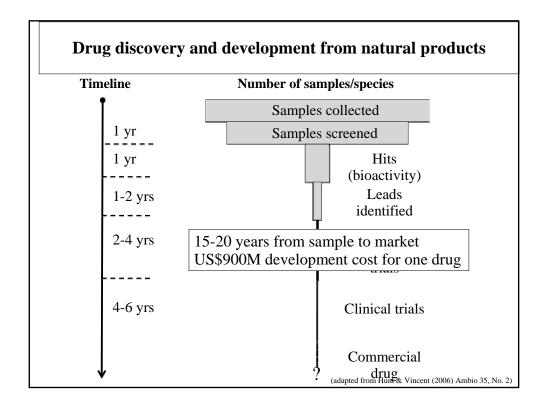






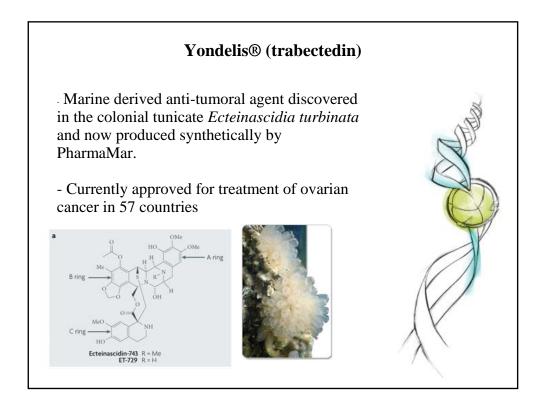


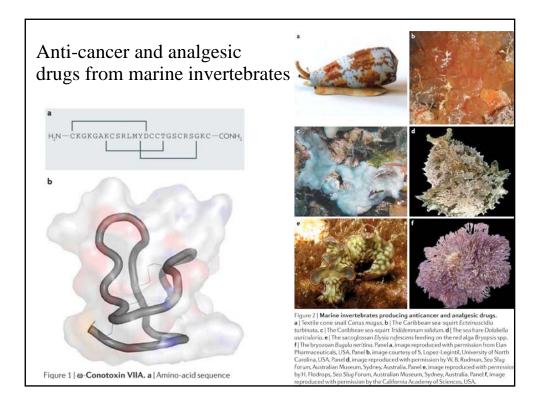


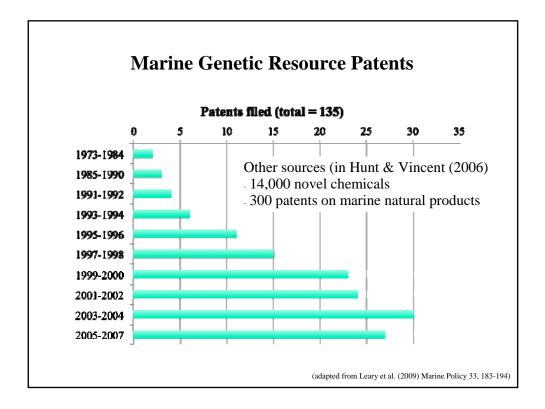


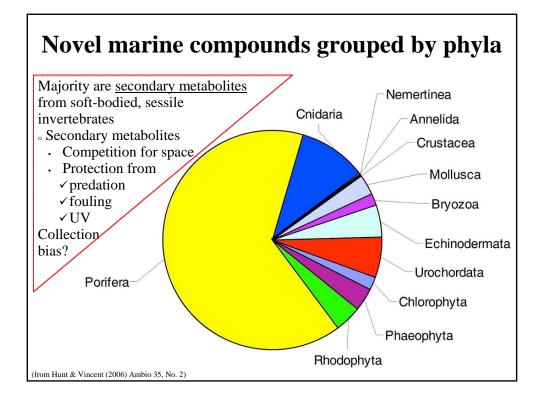
Drugs of marine origin currently in clinical trials (2006)

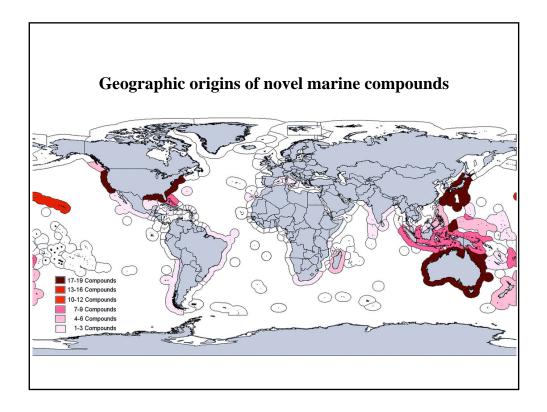
Drug/Compound	Source Organism	Phyla	Current Supply source	Phase of Clinical Trials	Therapeutic Activity
Prialt (ziconitide, @-conotoxin MVIIA)	Conus magus	Mollusc	Synthetic	ш	Pain
Bryostatin 1	Bugula neritina	Bryozoan	Wild harvest take (82)	11	Anticancer
Yondelis (ecteinascidin 743)	Ecteinascidia turbinata	Urochordate	Semi-synthesis		Anticancer
Aplidin (aplidine)	Aplidium albicans	Urochordate	Synthetic		Anticancer
Kahalalide F	Elysia rufescens/Bryopsis sp.	Mollusc/Green Algae	Synthetic	11	Anticancer
Squalamine	Squalus acanthias	Chordate	Synthetic		Anticancer
KRN7000 (agelasphin derivative)	Agelas mauritianus	Sponge	Synthetic	1	Anticancer
Neovastat (Æ-941)	Various "shark" species	Chordate	Wild harvest take	11/111	Anticancer
HTI-286 (hemiasterlin derivative)	Cymbastella sp.	Sponge	Synthetic		Anticancer
Discodermolide	Discodermia dissoluta	Sponge	Synthetic	1	Anticancer
E7389 (halichondrin B derivative)	Lissodendoryx sp.	Sponge	Synthetic	1	Anticancer
ES-285 (spisulosine)	Spisula polynyma	Mollusc	Wild harvest take (83)	1	Anticancer
NVP-LAQ284 (psammaplin A derivative)	Psammaplysilla sp.	Sponge	Synthetic	1	Anticancer
ILX651 (synthatodin, dolastin 15 derivative)	Dolabella auricularia	Mollusc	Synthetic	1/11	Anticancer
Cematodin (dolastatin 10 derivative)	Dolabella auricularia	Mollusc	Synthetic	1/11	Anticancer
TZT-1027 (dolastatin 10 derivative)	Dolabella auricularia	Mollusc	Synthetic		Anticancer
IPL-576,092 (contignasterol derative)	Petrosia contignata	Sponge	Synthetic		Antiasthmatic
IPL-512,602 (IPL-576092 derivative)	Petrosia contignata	Sponge	Synthetic		Antiasthmatic
IPL-550,260 (IPL-576092 derivative)	Petrosia contignata	Sponge	Synthetic	1	Antiasthmatic
GTS-21 (anabasine derivative)	Pseudopterogorgia elisabethae	Cnidarian	Synthetic	1	Alzheimer's/
					Schizophrenia
CGX-1160 (contulakin G)	Conus geographus	Mollusc	Synthetic	L.	Pain
Cur	rently 7 DFA-a	pproved dr	ugs		

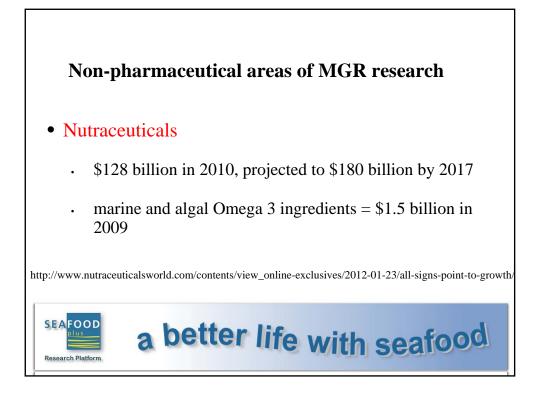




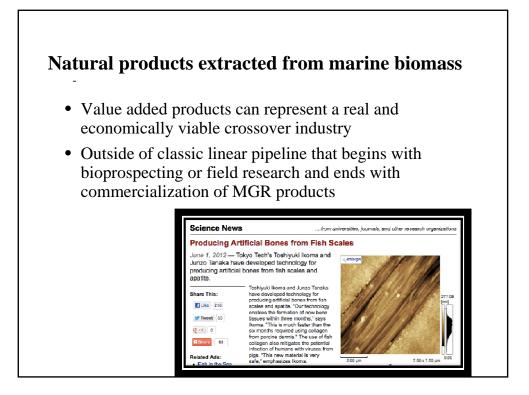


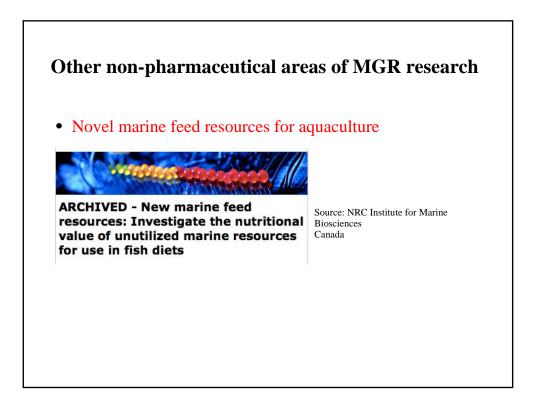












Conclusions

- Need to clarify terminology
 - avoid ambiguity and confusion.
- Need for MSR capacity development
 - Unequal distribution of research capabilities
- Long, costly path from discovery to commercialization
- Few examples of commercialized MGR from ABNJ
- Important not to confuse or conflate potential of MGR from ABNJ with examples from coastal areas
- Should nutraceutical and biomass-based industries be included in MGR debate?